



QUARTERLY REPORT September 30, 2023

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CERTAIN DEFINITIONS

In this document:

- “Company” means LOXAM SAS, and “we”, “us”, “our” and “our group” refer to LOXAM SAS and its consolidated subsidiaries, unless the context requires otherwise;
- “Profit from ordinary operations” means operating profit plus certain items disclosed separately under “other operating income and expense”, including a limited number of items, unusual, abnormal, and uncommon, with significant amounts. These items are disclosed separately in the income statement to make it easier to appreciate the Group’s current operating performance;
- “EBITDA” means profit from ordinary operations plus depreciation and amortization of fixed assets;
- “Free cash flow” are to EBITDA less the impact of IFRS 16, capital gains on fixed assets and other items, proceeds from disposal of fixed assets, financial income and expense (excluding non-cash financial income and expense), income taxes (excluding deferred taxes), changes in working capital requirements from operations, gross capital expenditure, change in working capital requirements relating to fixed assets and non-recurring items. This definition is used for presentation of financial information only and does not correspond to the term Consolidated Cash Flow.
- “Gross book value” means the total acquisition cost of the fleet equipment;
- “Gross debt” or “total debt” means loans and debt owed to credit institutions, bonds, lease liabilities, bank overdrafts and other financial debt, plus accrued interest on debt, less capitalized debt issuance costs, excluding derivative instruments on the balance sheet;
- “Net debt” means gross debt less cash and cash equivalents (cash plus marketable investment securities);
- “Constant exchange rates” refers to calculations of financial measures applying the prior year’s exchange rates to the most recent period being compared, in order to neutralize the impact of foreign currency translation to the euro;
- “Constant perimeter” means changes for the period indicated compared to the prior comparable period, excluding changes in the scope of consolidation.

NOTICE

All financial information in this quarterly report has been prepared in accordance with IFRS and is presented in millions of euros. This financial information and the notes to the financial statements have not been subject to an audit by our statutory auditors.

In this document, we use certain non-IFRS measures, such as EBITDA, free cash flow or net debt, as we believe they and similar measures are widely used by certain investors as supplemental measures of performance and liquidity. These non-IFRS measures may not be comparable to other similarly titled measures of other companies and may have limitations as analytical tools. Non-IFRS measures such as EBITDA, free cash flow and net debt are not measurements of our performance or liquidity under IFRS and should not be considered to be alternatives to operating profit or any other performance measures derived in accordance with IFRS. They should not be considered to be alternatives to cash flows from operating, investing or financing activities as a measure of our liquidity as derived in accordance with IFRS.

Further, in this document, we present *pro forma* revenue and *pro forma* EBITDA for the twelve months ended September 30, 2023 (the “*Pro Forma* Financial Information”), which include the estimated additional contribution in euro to our revenue and EBITDA, respectively, of HR Aluguer, WasaTrade, JIAB, Motormac Rental and A Geradora, as if each had been acquired on October 1, 2022. The *Pro Forma* Financial Information has been prepared for illustrative purposes only and does not purport to represent what our actual revenue or EBITDA would have been if the acquisitions of HR Aluguer, JIAB, WasaTrade, Motormac Rental and A Geradora had occurred on October 1, 2022, nor does it purport to be indicative of our future results of operations. The *Pro Forma* Financial Information is based on available information and certain assumptions and estimates that we believe are reasonable and may differ materially from the actual amounts that would have been achieved had the acquisitions of HR Aluguer, WasaTrade, JIAB, Motormac Rental and A Geradora occurred on October 1, 2022.

Rounding adjustments have been made in calculating some of the financial and other information included in this document. As a result, figures shown as totals in some tables may not be exact arithmetic aggregations of the figures that precede them.

Comparability of the financial statements

Changes in the size of our rental network as a result of acquisitions and of opening or acquiring new branches and closing existing ones can have a significant impact on our revenue from one period to the next. This change in scale affects the comparability of our results during those periods by increasing both revenue and expenses.

The consolidated financial statements for the quarter ended September 30, 2023 include :

(i) 3 months of activity of:

- HR Aluguer in Portugal, acquired on December 23, 2022 and consolidated from January 1, 2023,
- WasaTrade in Finland, acquired on January 16, 2022 and consolidated from January 1, 2023,
- Jiab Hyrcenter and its subsidiaries in Sweden, acquired on March 20, 2023 and consolidated from April 1, 2023,

- Motormac Rental in Brazil, acquired on June 1st, 2023 and consolidated from June 1, 2023; and
- (ii) 1 month of activity of A Geradora Aluguel De Máquinas S.A. (“A Geradora”) in Brazil, acquired on September 6, 2023 and consolidated since September 1, 2023.

The purchase price allocation (“PPA”) and valuation of intangible assets and goodwill of HR Aluguer, Wasa Trade, Jiab Hyrcenter, Motormac and A Geradora are preliminary at the end of September 2023.

At the end of Q2, Loxam set up a joint venture (“JV”) with GL Events Live called “GL Events-Loxam NRG P24” in which Loxam owns a 35% interest. This joint venture was awarded a contract for the supply of temporary power to the 2024 Paris Olympics and Paralympics games. This JV is accounted for under the equity method in Loxam’s financial statements and contributed €1,5 million to the share of profit of associates in Q3 2023.

The information provided at constant perimeter for the quarter ended September 30, 2023 compared to the quarter ended September 30, 2022 excludes the financial information of HR Aluguer, WasaTrade, Jiab, Motormac and A Geradora.

Forward-looking statements

This document contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995 and the securities laws of other jurisdictions. In some cases, these forward-looking statements can be identified by the use of forward-looking terminology, including the words “believe”, “estimate”, “aim”, “target”, “anticipate”, “expect”, “intend”, “plan”, “continue”, “ongoing”, “potential”, “product”, “project”, “guidance”, “seek”, “may”, “will”, “could”, “would”, “should” or, in each case, their negative, or other variations or comparable terminology or by discussions of strategies, plans, objectives, targets, goals, future events or intentions. These forward-looking statements include matters that are not historical facts. They appear in a number of places throughout this document and include statements regarding our intentions, beliefs or current expectations concerning, among other things, our results of operations, financial condition, liquidity, prospects, competition in areas of our business, outlook and growth prospects, strategies and the industry in which we operate. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. We caution you that forward-looking statements are not guarantees of future performance and that our actual results of operations, financial condition and liquidity and the development of the industry in which we operate may differ materially from those made in or suggested by the forward-looking statements contained in this document. In addition, even if our results of operations, financial condition and liquidity, and the development of the industry in which we operate are consistent with the forward-looking statements contained in this document, those results or developments may not be indicative of results or developments in subsequent periods.

Any forward-looking statements in this document are based on plans, estimates and projections as they are currently available to our management. We undertake no obligation, and do not expect, to publicly update or publicly revise any forward-looking statement, whether as a result of new information, future events or otherwise and any opinion expressed in this document is subject to change without notice. Although we believe that the expectations reflected in such forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. The Company, as well as its affiliates, directors, advisors, employees and representatives, expressly disclaim any liability whatsoever for such forward-looking statements. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the cautionary statements referred to above and contained elsewhere in this document.

This document does not constitute, or form part of, an offer or invitation to sell or purchase, or any solicitation of any offer to purchase or subscribe for, any securities of the Company in any jurisdiction whatsoever. This document shall not form the basis of, or be relied upon in connection with, any contract or commitment whatsoever.

SUMMARY CONSOLIDATED FINANCIAL STATEMENTS

Summary Consolidated Income Statement (IFRS) <i>(in millions of euros)</i>	Nine months ended September 30,	
	2022	2023
Revenue	1,781.8	1,889.6
Other income	40.3	51.7
Purchases consumed	(177.6)	(188.2)
Personnel expenses	(460.4)	(497.0)
Other current expenses	(531.7)	(549.0)
Taxes and duties.....	(14.7)	(13.6)
Depreciation and amortization	(419.2)	(469.3)
Profit from ordinary operations	218.6	224.2
Other operating income and expense	(39.9)	(2.5)
Operating profit.....	178.7	221.7
Financial income and expense	(107.2)	(132.2)
Profit before tax	71.5	89.5
Share of profit of associates	-	1.5
Income tax expense	(23.2)	(22.3)
Net profit	48.3	68.8
Non-controlling interests	0.2	(0.2)
Net profit, group share	48.1	69.0

Summary Consolidated Statement of Financial Position (IFRS)

<i>(in millions of euros)</i>	As of	
	December 31, 2022	September 30, 2023
Intangible assets and goodwill	2,249.1	2,349.5
Property, plant and equipment	2,627.2	2,827.0
Investments in associates	-	1.5
Financial assets	43.0	18.7
Financial derivatives	7.1	2.0
Deferred tax assets	9.8	11.0
Non-current assets	4,936.2	5,209.8
Inventories	60.2	71.6
Trade and other receivables	493.8	572.3
Other current assets	75.4	86.7
Cash and cash equivalents	227.8	136.4
Current assets	857.2	867.1
TOTAL ASSETS	5,793.4	6,076.9
Shareholders' equity	733.5	782.2
Provisions for employees benefits	40.5	38.2
Deferred tax liabilities	208.0	207.7
Borrowings and financial debt - long term portion	3,627.1	3,853.3
Financial derivatives	0.7	2.4
Non-current liabilities	3,876.2	4,101.6
Provisions	10.1	12.3
Borrowings and financial debt - current portion	666.6	682.6
Supplier and other payables	325.1	272.8
Other current liabilities	181.9	225.4
Current liabilities	1,183.7	1,193.1
TOTAL EQUITY AND LIABILITIES	5,793.4	6,076.9

Summary Consolidated Cash Flow Statement (IFRS) <i>(in millions of euros)</i>	Nine months ended September 30,	
	2022	2023
Cash flow from operations.....	364.9	413.3
Cash flow from investing activities.....	(652.3)	(639.8)
Cash flow from financing activities	90.7	135.3
Change in cash and cash equivalents.....	(196.7)	(91.3)
Cash and cash equivalents at the end of the period ⁽¹⁾	272.6	128.7

(1) Cash and cash equivalents at the end of period is defined net of bank overdrafts.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read together with our consolidated financial statements and the notes thereto. Our financial statements included herein have been presented in euros and prepared in accordance with IFRS.

Overview

The Loxam Group is the leading equipment rental company in Europe and the fourth largest equipment rental company in the world based on the revenue for year ended December 31, 2022. The Group has operations in 30 countries on four continents with a large and well-established presence in Europe, serving the construction, industry, public works, services and events sectors.

During the twelve months ended September 30, 2023, the Group generated €2,584.5 million in pro forma revenue and €938.8 million in pro forma EBITDA.

The Group activities are conducted in three principal geographies:

- **France**, with a network of 491 branches as of September 30, 2023. In France, the Group provides both generalist equipment for construction, industrial use, landscaping, local authorities and the service sector, as well as specialist equipment such as aerial work platforms, generators, portable accommodation and heavy equipment for civil engineering. France generated 40% of the Group's pro forma revenue for the twelve months ended September 30, 2023.
- **Nordic countries**, which consist of Denmark, Norway, Sweden and Finland. As of September 30, 2023, the network in Nordic countries comprised 224 branches and provided both generalist and specialist equipment primarily through Ramirent and Loxam Access brands. Nordic countries generated 28% of the Group's pro forma revenue for the twelve months ended September 30, 2023.
- **Rest of the World**, which includes all other international countries where the Group provide generalist and specialist equipment, mainly the United Kingdom, Spain, Italy, the Benelux, Germany as well as the Baltic States, the Middle East, Brazil, Colombia and Morocco. As of September 30, 2023, the Group operated in the Rest of the World with a network of 414 branches which generated 32% of the Group's pro forma revenue for the twelve months ended September 30, 2023.

As of September 30, 2023, the rental fleet of the Loxam Group consisted of approximately 600,000 pieces of equipment (excluding accessories) with a gross book value of €5.5 billion.

Economic conditions over the first nine months of 2023

Rental markets in Europe have continued to be growing in Q3 thanks to infrastructure and renovation segments, while new residential construction has decreased sharply and has weighed down on construction markets.

For the first nine months of the year, the construction market has grown in France for renovation, civil engineering and non-residential construction. In the Nordics, the market has decreased in Sweden and Finland because of a severe decrease in new residential construction. However, in the Rest of the World division, Southern Europe, Brazil and Middle East performed better as economic conditions have been better in these regions.

Inflation of costs has continued to be significant in all markets and the Group has continued to implement price increases.

Investment in new equipment

The gross capital expenditures in the third quarter of 2023 amounted to €143.2 million, of which €130.5 million were fleet capex compared to gross capital expenditures of €174.6 million, of which €163.1 million were fleet capex in the third quarter of 2022.

Changes in rental network

The Group operated 1,129 branches as of September 30, 2023, compared to 1,091 as December 31, 2022. Over the first nine months of 2023, 8 new branches were opened, and 31 branches were added following the acquisitions of WasaTrade and Jiab in the Nordic countries and Motormac and A Geradora in the Rest of the World.

Significant events of the nine-month period

On March 21, 2023, the Group completed the acquisition of Jiab, a rental company based in the North of Sweden, which was consolidated from April 1, 2023.

On May 5, 2023, the Group completed the full redemption of its €300 million 4.25% Senior Secured Notes due 2024 together with the exchange of €101.6 million of its 3.25% Senior Secured Notes due 2025 and issued a total of new €400 million of its new 6.375% Senior Secured Notes due 2028.

On June 1, 2023, the Group finalized the acquisition of Motormac Rental, a major player in the equipment rental market in Southern Brazil, focusing on powered access, power generation and lighting towers.

On July 11, 2023, Loxam SAS acquired 49% of Atlas Rental in Morocco from the minority shareholders bringing Atlas Rental's total stake to 100%.

On September 6, 2023, the Group acquired A Geradora Aluguel De Máquinas S.A. ("A Geradora") from its shareholders. A Geradora is one of the largest Brazilian rental companies in temporary power generation. It has a network of 15 branches across the entire country.

Also, during the period, the Group completed buybacks of its 4.5% Senior Subordinated Notes due in 2027, 5.75% Senior Subordinated Notes due in 2027 and 3.25% Senior Secured Notes due in 2025, which has led to the cancellation of €6.2 million of related debt.

Post quarter event

On November 13, 2023, Fortrent Oy, the JV which is 50% owned by Ramirent Oy, sold its Russian subsidiary Fortrent LLC for an undisclosed amount.

Explanation of Key Line Items from the Income Statement

The following is a summary description of certain line items from our income statements.

- **Revenue** includes the fees paid by customers to rent equipment and revenue from related services such as transportation, fuel, damage waivers and the cost of repair and maintenance services charged back to our customers, as well as the retail activities at our branches.
- **Other income** principally includes net capital gains on disposals of fleet assets and real estate rent paid by subtenants.
- **Purchases consumed** includes (1) the cost of goods purchased for resale in our retail activity, as well as the cost of fuel and maintenance parts that are rebilled to customers; and (2) the cost of parts used by the workshops in our branches to maintain our equipment.
- **Personnel expenses** relates primarily to the salaries, social security charges, and profit-sharing expenses for our employees.
- **Other current expenses** include (1) external expenses that are directly related to our rental activity, such as transportation, subcontracted maintenance costs, re-rent (subleasing equipment from external renters to fill customer orders when there is not sufficient quantity at our branches) and costs associated with temporary workers; (2) external expenses related to the group, such as rent on real estate and related expenses, general administrative expenses (including insurance, advisory fees, communications and IT), advertising expenses and other management costs; and (3) losses on bad debts, net of change in provisions on current assets.
Since January 1, 2019, the rent expenses related to lease contracts for real estate, heavy vehicles and light vehicles in the scope of IFRS 16 standard are cancelled.
- **Taxes and duties** relate mainly to property and local taxes (including the CET or *Contribution Economique Territoriale* paid in France).
- **Depreciation and amortization** principally include depreciation of fixed assets (fleet and non-fleet). Depreciation and amortization also include amortization of intangible assets (trademarks and customer relationships) as well as depreciation of the right-of-use assets as per IFRS 16.
- **Other operating income and expense** includes a limited number of unusual, abnormal, and uncommon items, with significant amounts, which are disclosed separately in the income statement to make it easier to appreciate the Group's current operating performance.
- **Financial income** primarily includes interest income on cash balances, while financial expense comprises interest charges on bank loans and bonds and hedging expenses. It also includes changes in the fair value of derivatives instruments and the interest cost related to the lease liability.
- **Income tax** consists of current and deferred taxes calculated in accordance with the relevant tax laws in force in the jurisdictions in which we operate. As of September 30, 2023, the corporate tax rate in France was 25.83%. We are also subject to tax rates in the other countries in which we operate, which ranged from 0% to 35% as of that date.
- **Share of associates** includes the group's share of the result of companies accounted for by the equity method.

Results of operations

The table disclosed below sets out the results of operations for the quarters ended September 30, 2023 and 2022.

Consolidated Income Statement according to IFRS <i>(in millions of euros)</i>	Quarter ended September 30,	
	2022	2023
Revenue	613.7	643.1
Other income ⁽¹⁾	17.0	14.9
Purchases consumed	(59.8)	(62.1)
Personnel expenses.....	(147.2)	(158.6)
Other current expenses	(183.5)	(185.6)
Taxes and duties	(4.2)	(3.8)
Depreciation and amortization	(144.9)	(162.6)
Profit from ordinary operations	91.1	85.3
Other operating income and expense ⁽²⁾	(39.8)	(1.3)
Operating profit	51.3	84.0
Financial income and expense	(33.0)	(47.9)
Profit before tax	18.3	36.2
Share of profit of associates.....	-	1.5
Income tax expense	(10.4)	(6.3)
Net profit	7.9	31.4
Non-controlling interests	0.2	0.3
Net profit, group share	7.7	31.1

Notes:

⁽¹⁾ Other income includes capital gains on fleet disposals amounting to €10.7 million and €12.6 million in Q3 2023 and Q3 2022 respectively.

⁽²⁾ Other operating income and expense for Q3 2023 mainly includes acquisitions costs of €(0.4) million and impairment costs of €(0.7) million.
Other operating income and expense for Q3 2022 includes an impairment of the goodwill of Rapid Access Middle East of €(30) million, the write-down of the investment in Fortrent Oy of €(9.5) million and acquisition costs of €(0.3) million.

The table disclosed below sets out our results of operations for the nine months ended September 30, 2023 and 2022.

Consolidated Income Statement according to IFRS <i>(in millions of euros)</i>	Nine months ended September 30,	
	2022	2023
Revenue	1,781.8	1,889.6
Other income ⁽¹⁾	40.3	51.7
Purchases consumed	(177.6)	(188.2)
Personnel expenses.....	(460.4)	(497.0)
Other current expenses	(531.7)	(549.0)
Taxes and duties.....	(14.7)	(13.6)
Depreciation and amortization	(419.2)	(469.3)
Profit from ordinary operations	218.6	224.2
Other operating income and expense ⁽²⁾	(39.9)	(2.5)
Operating profit	178.7	221.7
Financial income and expense	(107.2)	(132.2)
Profit before tax	71.5	89.5
Share of profit of associates.....	-	1.5
Income tax expense	(23.2)	(22.3)
Net profit	48.3	68.8
Non-controlling interests	0.2	(0.2)
Net profit, group share	48.1	69.0

Notes:

- ⁽¹⁾ Other income includes capital gains on fleet disposals amounting to €42.2 million and €32.2 million in the nine months period ended September 30, 2023 and 2022 respectively.
- ⁽²⁾ Other operating income and expense for the nine months period ended September 30, 2023 includes acquisitions costs of €(1.6) million and impairment costs of €(0.7) million.
Other operating income and expense for the nine months period ended September 30, 2022 includes an impairment of the goodwill of Rapid Access Middle East of €(30) million, the write-down of the investment in Fortrent Oy of €(9.5) million and acquisition costs of €(0.4) million.

We consider revenue and EBITDA to be key measures in analyzing our business. EBITDA is a non-IFRS measure but we believe that it and similar measures are widely used by certain investors as supplemental measures of performance and liquidity.

The following table sets out these key figures in each of the main geographies for the three months period and nine months period ended September 30, 2022 and 2023.

<i>(in millions of euros)</i>	Quarter ended September 30,		Nine months ended September 30,	
	2022	2023	2022	2023
Revenue				
France.....	240.6	253.7	724.3	775.7
Nordic Countries	186.3	177.5	536.1	523.2
Rest of the World	186.8	211.9	521.5	590.7
Total Revenue.....	613.7	643.1	1,781.8	1,889.6
EBITDA				
France	95.5	94.4	271.6	290.9
Nordic Countries	64.2	64.6	166.9	165.8
Rest of the World	76.3	88.9	199.3	236.8
Total EBITDA.....	236.0	247.9	637.8	693.4
<i>EBITDA margin</i>	<i>38.5%</i>	<i>38.6%</i>	<i>35.8%</i>	<i>36.7%</i>

Quarter ended September 30, 2023 compared to quarter ended September 30, 2022

Revenue

Revenue increased by 4.8% to €643.1 million in the third quarter of 2023 from €613.7 million in the third quarter of 2022. At constant perimeter and exchange rates, revenue increased by 3.5%.

Revenue in France increased by 5.5% to €253.7 million in the third quarter of 2023 compared to €240.6 million in the third quarter of 2022. The increase in revenue was supported by industrial, and building refurbishment segments while specialist activities such as power and events continue to develop well. Revenue of activities in the Nordic countries decreased by 4.7% to €177.5 million in Q3 2023 from €186.3 million in Q3 2022. At constant perimeter and exchange rates, revenue decreased by 2.4%, still impacted by weaker residential construction markets and the weakness of the Swedish and Norwegian Krone.

In the Rest of the World, revenue increased by 13.4% to €211.9 million (+6.8% at constant exchange rate and perimeter) compared to the same period of last year at €186.8 million, stimulated by a good activity in Southern Europe, Baltic States, Brazil and the integration of Motormac for three months and A Geradora for one month.

Other operating income

Other income decreased by 12.5% to €14.9 million in the quarter ended September 30, 2023 from €17.0 million in the quarter ended September 30, 2022, mainly due to lower capital gains on fleet disposals in Q3 2023 compared to Q3 2022.

Purchases consumed

Purchases consumed increased by 3.9% to €62.1 million for the quarter ended September 30, 2023 compared to €59.8 million for the quarter ended September 30, 2022 in line with the rise of our revenue.

Personnel expenses

Personnel expenses increased by 7.7% to €158.6 million in the quarter ended September 30, 2023 from €147.2 million in the quarter ended September 30, 2022. This increase was explained by both the increase in wages and in staff numbers in most geographies as we have continued to recruit drivers and mechanics to save external costs.

Other current expenses

Other current expenses increased by 1.1% to €185.6 million in the third quarter of 2023 from €183.5 million in the third quarter of 2022. The impact of inflation was contained due to cost control measures implemented on subcontracting and external costs such as rentals from third parties, haulage and temporary staff.

Depreciation, amortization and provisions

Depreciation for property, plant and equipment amounted to €118.5 million in the quarter ended September 30, 2023 compared to €106.0 million in the quarter ended September 30, 2022, reflecting an increase of 11.8%, mostly as a consequence of the high fleet capex of 2022 and their delivery pattern.

The amortization expense of intangible assets increased to €12.2 million in Q3 2023 from €11.3 million in Q3 22 mainly due to the allocation of preliminary goodwill to trademarks and customer relationship of the 2022 acquisitions.

The depreciation of the right-of-use assets amounted to €31.9 million in the quarter ended September 30, 2023 compared to €27.7 million in Q3 2022.

Other operating income and expense

Other operating income and expense for Q3 2023 mainly includes acquisitions costs for €(0.4) million and the impairment costs for €(0.7) million.

Other operating income and expense for Q3 2022 includes an impairment of the goodwill of Rapid Access Middle East for €(30.0) million, the write-down of the investment in Fortrent Oy for €(9.5) million and acquisition costs for €(0.3) million.

Financial income and expense

Net financial expense increased by €14.9 million to €47.9 million in the quarter ended September 30, 2023, compared to €33.0 million in the quarter ended September 30, 2022, mostly impacted by increases in interest rates. The financial expense in Q3 2022 benefited also from a capital gain of €3.0 million on bonds bought back.

Income tax

Profit before tax amounted to €36.2 million in the quarter ended September 30, 2023 compared to €18.3 million in the quarter ended September 30, 2022. Due to the non-taxable impairment of the goodwill of Rapid Access Middle East of €(30) million in Q3 2022, the income tax expense decreased to

€6.3 million in the quarter ended September 30, 2023 from €10.4 million in the quarter ended September 30, 2022.

Net profit, group share

The net profit, group share, amounted to €31.1 million in the quarter ended September 30, 2023 compared to €7.7 million in the quarter ended September 30, 2022.

EBITDA

EBITDA is defined as profit from ordinary operations plus depreciation and amortization of fixed assets and right-of-use of leased assets (in accordance with the application of IFRS 16). The following table presents a reconciliation of EBITDA to operating income and net income for the periods indicated.

<i>(in millions of euros)</i>	Quarter ended September 30,		Nine months ended September 30,	
	2022	2023	2022	2023
EBITDA	236.0	247.9	637.8	693.4
Depreciation and amortization	(144.9)	(162.6)	(419.2)	(469.3)
Profit from ordinary operations	91.1	85.3	218.6	224.2
Other operating income and expense.....	(39.8)	(1.3)	(39.9)	(2.5)
Operating profit	51.3	84.0	178.7	221.7
Financial income and expense	(33.0)	(47.9)	(107.2)	(132.2)
Share of profit of associates.....	-	1.5	-	1.5
Income tax expense	(10.4)	(6.3)	(23.2)	(22.3)
Net profit	7.9	31.4	48.3	68.8

EBITDA increased by 5.0% and amounted to €247.9 million in Q3 2023 compared to €236.0 million in Q3 2022. At constant perimeter and exchange rate, EBITDA increased by 2.4%. The EBITDA margin increased by 0.1 points to 38.6%.

France reported an EBITDA of €94.4 million with a resilient EBITDA margin of 37.2% after lower capital gains, extra staff and sponsoring costs.

Nordic countries posted an EBITDA of €64.6 million representing an increase of 1.6% at constant perimeter and exchange rates. EBITDA margin increased by 2.0 points to 36.4% thanks to measures to reduce costs.

In the Rest of the World, EBITDA increased by 16.5% to €88.9 million and the EBITDA margin increased by 1.1 point to reach a record high level of 42.0%.

Capital expenditures

In Q3 2023, gross capital expenditures amounted to €143.2 million, compared to €174.6 million in Q3 2022. Fleet capital expenditures amounted to €130.5 million in Q3 2023, compared to €163.1 million

in Q3 2022. After a high level of capex in 2022, the Group has decreased its capex in 2023 as demand from construction markets has slowed down.

In Q3 2023, the gross book value of disposed rental equipment was €59.4 million, compared to €48.6 million in Q3 2022.

Free cash flow

Free cash flow is defined as EBITDA less the impact of IFRS 16, capital gains on fixed assets and other items, proceeds from disposal of fixed assets, financial income and expense (excluding non-cash financial income and expense), income taxes (excluding deferred taxes), changes in working capital requirement from operations gross capital expenditure, change in working capital requirement relating to fixed assets and non-recurring items. Free cash flow is presented before the payment of dividends to shareholders, capital increases / share buy-back, acquisitions and high yield amortization costs. We present free cash flow as additional information because we believe it is helpful to investors in highlighting trends in our business. However, other companies may present free cash flow differently than we do. Free cash flow is not a measure of financial performance and should not be considered as an alternative to operating income as an indicator of our operating performance or any other measures of performance derived in accordance with IFRS.

In Q3 2023, the free cash flow was positive at €10.2 million compared to a negative free cash flow of €(31.2) million in Q3 2022. The increase in free cash flow performance is a combination of a higher EBITDA and a lower amount of fleet capex despite higher interest expense and negative working capital requirements as the business continues to grow.

The following table presents a reconciliation of free cash flow to EBITDA for the periods indicated.

	Quarter ended September 30 ,		Nine months ended September 30 ,	
(in millions of euros)	2022	2023	2022	2023
EBITDA	236.0	247.9	637.8	693.4
- IFRS 16 rents ⁽¹⁾	(29.9)	(34.5)	(88.4)	(98.1)
- Financial income and expense ⁽²⁾	(28.9)	(42.2)	(92.8)	(110.8)
- Income taxes ⁽³⁾	(6.2)	(3.8)	(19.9)	(16.6)
- +/- Change in trade working capital requirement relating to operations ⁽⁴⁾	(16.8)	(3.6)	(77.3)	(38.9)
+ Proceeds from disposals of fixed assets	16.9	17.0	45.2	60.6
+ Capital gains on fleet disposals and other items	(12.6)	(10.9)	(33.4)	(44.0)
Free Cash Flow from operations	158.4	169.9	371.3	445.6
- Gross capital expenditure	(174.6)	(143.2)	(559.6)	(453.2)
- +/- Change in working capital requirement relating to fixed assets ⁽⁴⁾	(15.1)	(16.6)	(13.4)	(74.0)
Cash Flow from Capex⁽⁵⁾	(189.6)	(159.7)	(573.0)	(527.2)
Non-recurring items ⁽⁶⁾	-	-	(27.4)	-
Free cash flow⁽⁷⁾	(31.2)	10.2	(229.1)	(81.6)
Acquisitions	(60.8)	(87.0)	(60.8)	(187.8)
Dividends	0.0	0.0	(25.5)	(25.5)
Issue costs amortization and currency variations	(0.0)	(3.9)	0.6	(7.4)
Change in IFRS 16 lease liability	(4.3)	(14.5)	(10.5)	(31.3)
Change in net debt ⁽⁸⁾	(96.4)	(95.2)	(325.3)	(333.6)

Notes:

- (1) Corresponds to the IFRS 16 operating lease expense.
- (2) Corresponds to financial income and expense immediately payable (i.e. excluding non-cash items).
- (3) Corresponds to taxes immediately payable (i.e. excluding deferred taxes).
- (4) Excludes change in accrued interests on loans and change in other financial debt, which together totaled €13.4 million in the nine months period ended September 30, 2023 and €1.1 million in the nine months period ended September 30, 2022.
- (5) Excluding capex relating to right of use assets under IFRS 16.
- (6) In 2022, the non-recurring items correspond to a one-off payment as part of a change in VAT payment method in France.
- (7) Corresponds to the addition of cash flow from operations and cash flow from capex; before payment of dividends, capital increases and acquisitions.
- (8) Excluding change in derivative instruments.

Net debt

We define net debt as gross debt less cash and cash equivalents (cash plus marketable investment securities). Net debt is presented as additional information because we believe that netting cash

against debt may be helpful to investors in understanding our financial liability exposure. However, other companies may present net debt differently than we do. Net financial debt is not a measure of financial performance under IFRS and should not be considered as an alternative to any other measures of performance derived in accordance with IFRS.

The following table presents a reconciliation of net debt to amounts included in the consolidated balance sheet as of the indicated dates.

<i>(in millions of euros)</i>	As of	
	December 31, 2022	September 30, 2023
Senior Secured Notes	2,100.0	2,097.0
Senior Subordinated Notes.....	522.1	517.4
Issuance costs related to notes	(7.8)	(7.2)
Bank loans on bilateral credit facilities.....	576.2	751.7
State guarantee loans.....	188.7	159.9
Commercial papers	75.0	69.0
Accrued interest on debt securities and loans	22.5	37.1
Lease debt.....	423.3	490.4
IFRS 16 lease liabilities	381.6	412.9
Other financial debt.....	4.4	-
Bank overdrafts	7.7	7.7
Loans and financial debt (gross debt)	4,293.7	4,535.9
Cash	(149.1)	(112.2)
Marketable investment securities.....	(78.7)	(23.3)
Cash and cash equivalents.....	(227.8)	(136.4)
Net debt.....	4,065.9	4,399.5

Net debt increased by €333.6 million to €4,399.5 million as of September 30, 2023 from €4,065.9 million as of December 31, 2022, as a result of a negative free cash flow of €(81.6) million, the impact of the 2023 acquisitions for €(187.8) million (Jiab in Sweden, Motormac and A Geradora in Brazil), dividends paid for €(25.5) million and an increase in IFRS 16 lease liabilities of €31.3 million.

As of September 30, 2023, our gross debt (excluding derivatives and including lease liabilities) amounted to €4,535.9 million, compared to €4,293.7 million as of December 31, 2022.

As of September 30, 2023, the Group had €2,607.2 million of outstanding bond debt, after deduction of €7.2 million of issuance costs. Our gross bond debt of €2,614.4 million comprised €119.6 million of senior subordinated notes due in April 2025, €300.0 million of senior secured notes due in April 2026, €167.1 million of senior subordinated notes due in April 2027, €597.0 million of senior secured notes due in January 2025, €450.0 million of senior secured notes due in July 2026, €230.7 million of senior subordinated notes due in July 2027 and €350.0 million of senior secured notes due in February 2027 and €400.0 million of senior secured notes due in May 2028. As of September 30, 2023, bilateral facilities from banks amounted to €751.7 million, finance leases to €490.4 million, Commercial Papers at Ramirent to €69.0 million, and the loans with a state guarantee to €159.9 million.

In the nine months ended September 30, 2023, the group issued €900.4 million of debt, excluding IFRS 16 lease liabilities, which consisted of €400.0 million of 2028 Senior Secured Notes, €337.9 million of new bilateral facilities and €165.4 million of new finance leases. We redeemed €300.0 million of 2024 Senior Secured Notes and €103.0 million of 2025 Senior Secured Notes, €2.8 million of Senior Subordinated Notes due in July 2027 and €2.0 million of Senior Subordinated Notes due in April 2027, and we repaid €29.0 million of state-guaranteed loans, €191.7 million of bilateral facilities, €6.0 million of commercial paper and €124.0 million of finance leases.

As of September 30, 2023, cash and cash equivalents on the balance sheet amounted to €136.4 million.

Debt maturity profile

The table below provides the maturity profile of the outstanding indebtedness, as of September 30, 2023.

									2030 and later
(in millions of euros; excluding IFRS 16)	Total	2023	2024	2025	2026	2027	2028	2029	
Bilateral loans	751.7	167.3	121.4	120.1	82.6	87.0	41.1	23.4	109.8
Commercial papers	69.0	50.0	19.0	-	-	-	-	-	-
State guaranteed loans ⁽¹⁾	159.9	25.4	55.4	51.4	25.5	1.7	0.5	-	-
Lease liabilities	490.4	38.0	130.8	114.4	99.6	73.8	31.9	1.7	0.2
Loans and financial debt owed to credit institutions.....	1,471.0	280.7	326.6	285.9	207.7	162.5	73.5	25.1	109.0
2017 senior subordinated notes due 2025	119.6	-	-	119.6	-	-	-	-	-
2019 senior secured notes due 2026	299.7	-	-	-	299.7	-	-	-	-
2019 senior subordinated notes due 2027	166.7	-	-	-	-	166.7	-	-	-
2019 senior secured notes due 2025	597.0	-	-	597.0	-	-	-	-	-
2019 senior secured notes due 2026	448.8	-	-	-	448.8	-	-	-	-
2019 senior subordinated notes due 2027	229.5	-	-	-	-	229.5	-	-	-
2022 senior secured notes due 2027	348.5	-	-	-	-	348.5	-	-	-
2023 senior secured notes due 2028	397.4	-	-	-	-	-	397.4	-	-
Total debt ⁽²⁾	4,078.2	280.7	326.6	1,002.5	956.2	907.2	470.9	25.1	109.0

(1) Include the French loans of €139.5 million with a last maturity in 2026, the Spanish loan of €9.9 million with a last maturity in 2028, the Italian loan of €9.6 million with a last maturity in 2028, the Portuguese loans of €0.5 million with a last maturity in 2026 and the Swiss loan of €0.4 million with a last maturity in 2027.

(2) Total debt figures exclude accrued interests, bank overdrafts and lease liabilities under IFRS 16 and are presented net of issuance costs.

Currency and interest rate derivatives

We are exposed to market risks arising from fluctuations in interest rates and exchange rates in the ordinary course of our business. To manage these risks effectively, we enter into hedging transactions and use derivative financial instruments to mitigate the adverse effects of these risks. We do not enter into financial instruments for trading or speculative purposes.

The Group owned a portfolio of derivative financial instruments hedging interest rate variations with a notional amount of €256.1 million at September 30, 2023 for a maximum term in October 2025. These derivatives are recognized in financial assets for an amount of €2.0 million, of which Ramirent accounted for €0.8 million (for a notional amount of €50.0 million), and Nationwide Platforms for €1.2 million (for a notional amount of €90 million) and in financial liabilities attributable to Loxam SAS for an amount of €(0.8) million (for a notional amount of €200.0 million). As of September 30, 2023, approximately 87% of our financial debt had a fixed interest rate, compared to 88% at the end of 2022.

The majority of our revenue (65% in Q3 2023), expenses and obligations are denominated in euros. However, we are exposed to foreign exchange rate risk, primarily in respect of Norwegian krone, Swedish krona, Czech koruna and Brazilian reais. Our foreign exchange rate derivative financial instruments as of September 30, 2023 covered current liabilities denominated in Norwegian krone of NOK 490.0 million, Swedish krona of SEK 675.0 million and Czech koruna of CZK 220 million.

Critical Accounting Policies and Estimates

Critical accounting policies are described in the appendix within the notes to financial statements.

APPENDIX – UNDAUDITED FINANCIAL STATEMENTS

LOXAM GROUP

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

30 September 2023

CONSOLIDATED FINANCIAL STATEMENTS AT 30 SEPTEMBER 2023

Statement of financial position

ASSETS (€'000)	Notes	31.12.2022	30.09.2023
Intangible assets and goodwill	4	2,249,069	2,349,548
Property, plant and equipment	5	2,627,235	2,826,980
Investments in associates	6	-	1,533
Financial assets	7	43,035	18,720
Financial derivatives	13	7,087	2,049
Deferred tax assets	22	9,776	10,980
Non-current assets		4,936,202	5,209,810
Inventories	8	60,151	71,589
Trade and other receivables	9	493,847	572,335
Other current assets	10	68,077	74,699
Corporate income tax receivables	10	7,317	11,993
Cash and cash equivalents	11	227,812	136,449
Current assets		857,203	867,066
Total assets		5,793,405	6,076,876

LIABILITIES (€'000)	Notes	31.12.2022	30.09.2023
Share capital	12	221,560	221,560
Additional paid-in capital		1,882	1,882
Consolidated reserves		442,811	479,904
Net profit for the year		61,633	68,958
Shareholders' equity (Group share)		727,886	772,304
Non-controlling interests		5,603	9,848
Total equity		733,489	782,151
Employee benefits	15	40,500	38,189
Deferred tax liabilities	22	207,957	207,669
Borrowings and financial debt	14	3,627,051	3,853,330
Financial derivatives	13	684	2,427
Non-current liabilities		3,876,192	4,101,615
Provisions	16	10,107	12,262
Borrowings and financial debt	14	666,615	682,599
Trade and other payables	17	325,121	272,841
Other liabilities	17	172,340	210,190
Corporate income tax liabilities	17	9,542	15,217
Current liabilities		1,183,724	1,193,109
Total shareholders' equity and liabilities		5,793,405	6,076,876

Consolidated income statement and statement of comprehensive income

€'000	Notes	30.09.2022	30.09.2023
Revenue	18	1,781,833	1,889,630
Other income		40,336	51,704
Operating income		1,822,170	1,941,334
Purchases consumed		(177,625)	(188,243)
Personnel expenses	19	(460,399)	(497,041)
Other current expenses		(531,668)	(549,010)
Taxes and duties		(14,692)	(13,596)
Depreciation and amortization – Property, plant and equipment		(385,193)	(434,306)
Depreciation and amortization – Intangibles assets		(33,991)	(34,973)
Profit from ordinary operations	18	218,603	224,164
Other operating incomes	20	-	-
Other operating expenses	20	(39,893)	(2,484)
Operating profit		178,709	221,679
Interest and financing-related expenses		(112,997)	(136,924)
Other financial income and expenses		5,789	4,742
Financial income (expense)	21	(107,209)	(132,182)
Profit before tax		71,501	89,497
Share of result in associates and joint ventures	6	-	1,530
Income tax expense	22	(23,187)	(22,264)
Net profit		48,314	68,762
Non-controlling interests		178	(196)
Net profit, Group share		48,136	68,958

	30.09.2022	30.09.2023
Net profit	48,314	68,762
Exchange gains or losses	(9,697)	1,324
Fair value of derivative instruments	4,786	(2,698)
Items recycled to profit or loss	(4,911)	(1,374)
Remeasurement of liabilities for defined benefit retirement plans	14 304	3,366
Tax	(3,048)	(785)
Items not recycled to profit or loss	11,256	2,581
Other comprehensive income	6,345	1,207
Comprehensive income	54,659	69,970

EBITDA (a)	18	637,786	693,444
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(a) EBITDA is not a measure of financial performance under IFRS. EBITDA is presented as additional information and is defined by the Group as profit from ordinary operations plus depreciation and amortization of tangible and intangible assets.

Consolidated cash-flow statement

€'000	Notes	30.09.2022	31.12.2022	30.09.2023
Net profit		48,314	61,672	68,762
Share of result in associates and joint ventures	6	-	-	(1,530)
Income tax expense (including deferred tax)	22	23,187	30,480	22,264
Net finance costs	21	107,209	146,798	132,182
Other operating income and expense		9,452	10,146	670
Depreciation and provisions, net of reversals		448,837	599,641	470,276
Capital gains on asset disposals		(32,715)	(50,839)	(43,280)
Cash flow from operations (before cost of financing and tax)		604,284	797,899	649,345
Income tax paid		(19,866)	(23,628)	(16,581)
Financial interest paid		(107,299)	(149,264)	(113,186)
Financial interest received		5,827	11,077	6,600
Change in working capital requirements		(118,078)	(42,926)	(112,896)
Cash flow from operating activities	A	364,869	593,158	413,283
Impact of changes in scope		(44,011)	(69,008)	(135,046)
Acquisitions of fixed assets (a)		(653,532)	(950,059)	(565,343)
Disposals of fixed assets		45,248	69,942	60,555
Cash flow from investing activities	B	(652,296)	(949,126)	(639,835)
Dividends paid		(25,479)	(25,479)	(25,479)
Proceeds from loans and borrowings	14	993,554	1,158,889	1,016,320
Repayment of loans and borrowings	14	(877,336)	(1,025,568)	(855,550)
Cash flow from financing activities	C	90,739	107,842	135,290
Change in cash and cash equivalents	A+B+C	(196,688)	(248,127)	(91,262)
Cash and cash equivalents at beginning of period		468,439	468,439	220,155
Cash and cash equivalents at end of period		272,554	220,155	128,733
Impact of exchange rate fluctuations		(803)	157	160
Change in cash and cash equivalents		(196,688)	(248,127)	(91,262)
Other marketable securities		104,629	78,706	24,269
Cash at bank and on hand		173,018	149,106	112,181
Current bank borrowings		(5,092)	(7,657)	(7,716)
Cash and cash equivalents		272,555	220,155	128,733

(a) As at September 30, 2023, corresponds to the total increase of intangible assets for €7,468k (see Note 4), the increase of tangible assets for €445,028k and right of use assets for €112,192k (see Note 5), and the increase of financial assets for €655k (see Note 7).

Consolidated statement of changes in equity

€'000	Share capital	Additional paid-in capital	Other consolidated reserves	Reserves to be recycled (OCI)	Shareholders' equity (Group share)	Non-controlling interests	Total equity
At December 31, 2021	222,560	1,882	475,737	251	700,429	5,206	705,636
Net profit for the period			61,633		61,633	39	61,672
Employee benefits				11,158	11,158	79	11,237
Fair value of derivative instruments				2,877	2,877	14	2,890
Exchange gains or losses				(22,819)	(22,819)	331	(22,487)
Comprehensive income			61,633	(8,784)	52,849	463	53,312
Capital movements	(1,000)		1,000		-		-
Dividends			(25,479)		(25,479)		(25,479)
Other movements			87		87	(66)	21
At December 31, 2022	221,560	1,882	512,977	(8,533)	727,886	5,603	733,489
Net profit for the period			68,958	-	68,958	(196)	68,762
Employee benefits				2,594	2,594	(13)	2,581
Fair value of derivative instruments				(2,691)	(2,691)	(7)	(2,698)
Exchange gains or losses				1,274	1,274	50	1,324
Comprehensive income			68,958	1,177	70,135	(165)	69,970
Capital movements ^(a)					-	3,823	3,823
Dividends			(25,479)		(25,479)		(25,479)
Change in scope ^(b)			(1,720)		(1,720)	587	(1,134)
Other movements			1,482		1,482		1,482
At September 30, 2023	221,560	1,882	556,218	(7,356)	772,304	9,848	782,151

(a) Related to Degraus capital increase realized by minority shareholder.

(b) Related to the redemption of non-controlling interest in Atlas Rental for €1,720 k.

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Note 1 – Presentation and highlights

1.1. Presentation of the Group

Loxam is a French simplified joint stock company (“Société par Actions Simplifiée”) with a capital of €221,559,930 as of September 30, 2023, governed by all of the legislation and regulations for commercial companies in France, and particularly the French commercial code (“Code de commerce”). The Company’s registered office is located at 256 rue Nicolas Coatanlem, 56850 Caudan, France.

The Loxam Group is the leading equipment rental company in Europe and the fourth largest equipment rental company in the world, in each case based on the revenue for year ended December 31, 2022.

1.2. Highlights

Highlights of the period ended September 30, 2023

On January 16, 2023, Ramirent Finland Oy completed the acquisition of WasaTrade, a construction equipment rental company operating through 3 branches in Ostrobothnia and the Helsinki metropolitan area.

On March 20, 2023, Ramirent AB (Sweden) completed the acquisition of JIAB, a rental company based in the North of Sweden.

On May 5, 2023, Loxam SAS completed the full redemption of the €300 million 4.25% Senior Secured Notes due 2024 together with the exchange of € 101.6 million 3.25% Senior Secured Notes due 2025 and issued a total of new €400 million 6.375% Senior Secured Notes due 2028.

On June 1, 2023, Degraus finalized the acquisition of Motormac Rental, a major player in the equipment rental market in the South of Brazil, focusing on powered access, power generation and lighting towers equipment ranges.

On June 15, 2023, the Group set up a joint venture with GL Events Live "GL Events-Loxam NRG P24" to respond to the "TEMPORARY ENERGY" supply and services contract for the Paris Olympic and Paralympic Games.

On July 11, 2023, Loxam SAS acquired 49% of Atlas Rental in Morocco from minority shareholders bringing Atlas Rental’s total stake to 100%.

On September 6, 2023, Degraus completed the acquisition in Brazil of A Geradora Aluguel De Máquinas S.A. (“A Geradora”) from its shareholders. A Geradora is a national leader in the temporary power generation rental market in Brazil operating through a network of 15 branches.

Also, during the period, Loxam SAS completed bonds buybacks (the 3.25% Senior Subordinated Notes due in 2025, 4.5% Senior Subordinated Notes due in 2027 and the 5.75% Senior Subordinated Notes due in 2027), which has led to the cancellation of €6.2 million of related debt.

Post-closing events

On November 13, 2023, Fortrent Oy, the JV 50% owned by Ramirent Oy has sold its Russian subsidiary Fortrent LLC for an undisclosed amount.

Highlights of the period ended December 31, 2022

On February 10, 2022, the Group issued a Senior secured bond for a notional amount of €350 million with a maturity date 2027, paying a coupon of 4.5%. The proceeds from this new issue together with cash were used for the early redemption of two bonds for an outstanding amount of €550 million on the same date:

- the Senior secured bond of €300 million with a maturity in 2022 (fixed rate of 3.5%),
- the Senior secured bond of €250 million with a maturity in 2023 (fixed rate of 3.5%).

On March 17, 2022, RentSafe Sverige AB, a fully owned subsidiary of Ramirent Group, and ATA Hill & Smith AB have entered into an agreement to acquire ATA's rental and contracting business through the acquisition of assets and the transfer of staff. The acquisition, completed on April 29, 2022, will reinforce Ramirent's expertise in road traffic safety in Sweden.

On May 31, 2022, Ramirent Safe Access AB, a fully owned subsidiary of Ramirent Group, which offers services and solutions in scaffolding, weather protection and fall protection, acquired the assets of Monteringsställningar, based in Sala in Sweden.

On May 20, 2022, Loxam's IT Department detected a cyber-attack. All of the Group's cybersecurity procedures were immediately activated in order to stop the spread of the attack and to protect the company and its affected parties. Despite the temporary shutdown or slowdown of certain functions, commercial activity was maintained. From May 25, 2022, the company was able to resume its normal activity. Following the data theft suffered by Loxam, the incident was declared to the authorities as well as the Group's insurers and other stakeholders (customers, suppliers, and staff).

On July 11, 2022, Hune Rental acquired Talleres Arteixo S.L.U. (Arteixo Maquinaria) which operates 2 branches in Arteixo and Santiago de Compostela, in the north of Spain.

On July 29, 2022, Loxam acquired Sofranel SAS and Société Cominoise de Location SAS (SCL), which operate 2 branches in the north of France.

On August 1st, 2022, Ramirent AS, a fully owned subsidiary of Ramirent Group, acquired the assets of Rolf Wee Transport AS, reinforcing operating activities in the Haugesund region in Norway.

On September 9, 2022, the Group announced the signing of a €130 million loan with the European Investment Bank (EIB), the first in France to be labelled "green loan" by the EIB.

On September 30, 2022, Ramirent Finland, entered into an agreement to acquire the assets of Pekkanista Oy, based in Vantaa.

On December 23, 2022, Loxam announced the acquisition of HR Alguer de Equipamentos SA (HR Aluguer), leading general equipment rental player in Portugal, where it operates three branches and employs approximately 40 people. HR Aluguer is a subsidiary of Loxam SAS non-consolidated as at December 31, 2022.

On December 30, 2022, Ramirent Finland Oy has signed the acquisition of WasaTrade Oy shares. The deal has been closed on January 16, 2023. The entity is non-consolidated as at December 31, 2022.

Furthermore, Loxam SAS completed bonds buybacks which has led to the cancellation of €31,9 million of related debt as at December 31, 2022. The operation generated a net capital gain of €6.4 million recorded in financial income.

Note 2 – Accounting principles

2.1. Basis of preparation and presentation

The interim consolidated financial statements (the "interim financial statements") for the nine-month period ended September 30, 2023 include Loxam SAS and its subsidiaries (together "the Group" or "Loxam Group"), including the Group's share in equity affiliates and joint ventures.

These interim financial statements have been prepared by the Group in a voluntary and non-mandatory basis. They have been prepared in accordance with IAS 34 "Interim financial reporting" and

should be read in addition to the latest annual consolidated financial statements of the Group for financial year 2022 (“the latest annual financial statements”). They do not include all the mandatory information for a complete financial report according to IFRS. However, they include a selection of notes explaining significant events and major operations to understand the change in statement of financial position and the Group’s performance since the latest annual financial statements.

The Group’s consolidated financial statements are prepared in euros, which is the parent company’s functional currency. They are prepared on a historical cost basis, with the exception of certain categories of assets and liabilities, measured at fair value, in accordance with IFRS. The categories concerned are mentioned in the following notes. All the financial data are presented in thousands of euros, rounded to the nearest thousand euros. The total amounts indicated in the tables may differ from the sum of the various items due to rounding.

2.2. Application and interpretation of new standards and regulations

The accounting policies used at September 30, 2023 are consistent with those followed in the preparation of the Group’s annual consolidated financial statements for the year ended December 31, 2022, except for the adoption of new standards and amendments mandatorily applicable as from January 1st, 2023. These new standards and amendments do not have an impact on the interim condensed consolidated financial statements of the Group and they include mainly :

- IFRS 17 “Insurance Contracts”, which establishes principles for the recognition, measurement presentation and disclosure of insurance contracts;
- Amendments to IAS 8 – “Definition of Accounting Estimates”, which clarify the differences between accounting policies and accounting estimates. The latter are now defined as “monetary amounts in financial statements that are subject to measurement uncertainty”;
- Amendments to IAS 12 – “Deferred Tax related to Assets and Liabilities arising from a Single Transaction”, which introduce an exception to the initial recognition exemption for transactions that give rise to equal and offsetting amounts of taxable and deductible temporary differences.

The amendment to IAS 12 “International Tax Reform - Pillar Two Model Rules”, endorsed in the European Union on November 8, 2023, introduces a mandatory and temporary exception to the recognition of deferred tax associated with the Pillar Two tax reform.

The Group is in the scope of the Pillar Two Model rules and has undertaken the work required to calculate and declare it. At this date, the Group cannot reasonably estimate the impact of this new legislation.

2.3. Consolidation principle

A subsidiary is an entity controlled by Loxam SAS. An entity’s control is based on three criteria:

- Power over the entity, i.e. the ability to direct the activities with the greatest impacts on its profitability;
- Exposure to the entity’s variable returns, which may be positive, based on dividends or any other economic benefits, or negative;
- Link between power and these returns, i.e. the ability to exercise power over the entity to influence the returns achieved.

The financial statements of subsidiaries are consolidated from the date on which the Group acquires effective control until such time as control is transferred outside the Group.

The consolidated financial statements include all of the subsidiary’s assets, liabilities, income and expenses. Equity and income are shared between the owners of the Group and non-controlling interests. Transactions between consolidated companies and intragroup profits are eliminated when preparing the consolidated financial statements.

An associate is an entity over which the Group has significant influence, without having control or joint control over financial and operational policies. The share in the associate's assets and liabilities, including goodwill, is presented on a separate line on the balance sheet.

A joint venture or joint activity is the result of a contractual arrangement whereby two or more parties agree to carry out an economic activity under joint control. For joint activities, which give each of the co-participants direct rights to assets and obligations for liabilities, assets and liabilities, expenses and income are recognised based on the interests in the joint activity. Joint ventures that confer interests in net assets are accounted for using the equity method.

2.4. Comparability of the financial statements

The Group's consolidated financial statements ended September 30, 2023, include :

- Arteixo in Spain, acquired on July 11, 2022,
- Sofranel and SCL in France, both acquired on July 29, 2022,
- HR Aluguer In Portugal, acquired on December 23, 2022 and consolidated from January 1, 2023,
- WasaTrade in Finland, acquired on January 16, 2023 and consolidated from January 1, 2023,
- Jiab in Sweden, acquired on March 20, 2023 and consolidated from April 1, 2023,
- Motormac in Brazil, acquired on June 1, 2023 and consolidated from June 1, 2023,
- A Geradora in Brazil, acquired on September 6, 2023 and consolidated from September 1, 2023.

The purchase price allocation ("PPA") and valuation of intangible assets and goodwill of these entities are preliminary at the end of September 2023.

2.5. Accounting judgments and estimates

To prepare the consolidated financial statements in accordance with IFRS, the Group makes a certain number of estimates and assumptions that are based on historical information and other factors, including expectations for future events that are considered reasonable in view of the circumstances.

The Group's estimates and judgments with the most significant impacts on the financial statements concern the following elements:

- Impairment tests for intangible assets with an indefinite useful life (primarily goodwill);
- Purchase price allocation related to the acquisitions;
- Measurement of obligations relating to defined benefit plans;
- Measurement of financial instruments at fair value;
- Qualification of lease contracts and enforceable period of these contracts.

These estimates are based on the information available when they were prepared. They are continuously assessed based on past experience and various other factors that are considered to be reasonable, which form the basis for assessments of the book value of assets and liabilities. Estimates may be revised if the circumstances on which they were based change or new information becomes available. Actual results may differ significantly from these estimates depending on different conditions or assumptions.

2.6. Business combinations

a) Business combinations:

In accordance with IFRS 3R, business combinations are accounted for on the acquisition date, which is the date when control is transferred to the Group.

Goodwill represents the fair value of the consideration transferred (including the fair value of any interest previously held in the company acquired), plus the amount recognised for any non-controlling

interest in the company acquired, less the net amount recognised (generally at fair value) for the identifiable assets and liabilities assumed.

When the difference is negative, this is goodwill, representing a profit resulting from acquisitions under preferential conditions. Goodwill is recognised immediately in profit or loss.

The costs relating to the acquisition are expensed as incurred.

Corrections or adjustments may be made to the fair value of the assets and liabilities assumed and the consideration transferred within 12 months of the acquisition. As a result, the goodwill may be revised.

Contingent consideration relating to business combinations is measured at fair value on the acquisition date and subsequently measured at fair value at each future reporting date. After a one-year period from the acquisition date, any change in the fair value of the contingent consideration classified as a financial liability will be recognised in profit or loss. During this one-year period, any changes to this fair value explicitly related to events occurring after the acquisition date will also be recognised in profit or loss. Other changes will be recognised as adjustments to goodwill.

Goodwill is not amortized. In accordance with IAS 36 Impairment of Assets, it is subject to impairment tests at least once a year and more frequently if there are any indications of impairment.

b) Commitment to buy out non-controlling interests (minority interests), entered into at the time of business combinations, if minorities do not retain current access to profits:

The anticipated acquisition method is applied: the deferred payment for the buyout commitment is recognised as a liability for the present value of the option's exercise price. Goodwill is calculated taking into account the total percentage including the commitment to buy out the non-controlling interests.

c) Commitment to buy out non-controlling interests (minority interests), entered into at the time of business combinations, if minorities retain current access to profits:

The deferred payment for the buyout commitment is recognised as a liability for the present value of the option's exercise price. Subsequent changes in the value of the commitment are recognised in equity attributable to owners of the parent.

d) Acquisition of non-controlling interests (minority interests), agreed on after business combinations:

For an additional acquisition of shares in an entity that is already controlled, the difference between the acquisition price of the shares and the additional consolidated equity interest acquired is recognised in equity attributable to owners of the parent, while keeping the consolidated value of the subsidiary's identifiable assets and liabilities, including goodwill, unchanged.

2.7. Foreign currency translation methods

a) Transactions in foreign currencies

Transactions in foreign currencies are converted into euros based on the exchange rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are converted based on the exchange rate at the reporting date.

Profit and loss data denominated in foreign currencies are converted using the average rate for the period.

The resulting exchange gains or losses are recognised in profit or loss for the year under financial income and expenses.

b) Financial statements in foreign currencies

The assets and liabilities of subsidiaries presented in foreign currencies are converted into euros based on the exchange rate at the reporting date. Income and expenses for these companies are converted

into euros at the average exchange rate for the year. The resulting exchange gains or losses are recognised directly in other comprehensive income.

Exchange rates applied at September 30, 2023 (euro vs. currency):

1 EUR =		Closing period rate	Average rate	Opening period rate
AED	Arabic Emirates dirham	3,8896	3,9774	3,9287
BHD	Bahraini dinar	0,3993	0,4082	0,4032
BRL	Brazilian real	5,3191	5,4359	5,6545
CHF	Swiss franc	0,9654	0,9783	0,9846
COP	Colombian peso	4 302,1800	4 794,2956	5 188,5900
CZK	Czech koruna	24,3090	23,8320	24,1460
DKK	Danish krone	7,4567	7,4482	7,4364
GBP	Pound sterling	0,8648	0,8710	0,8839
MAD	Moroccan dirham	10,8862	10,9743	11,1695
NOK	Norwegian krone	11,2770	11,3369	10,5017
OMR	Omani rial	0,4076	0,4169	0,4114
PLN	Polish zloty	4,6358	4,5846	4,6801
QAR	Qatari riyal	3,8613	3,9549	3,9093
SAR	Saudi riyal	3,9714	4,0638	4,0044
SEK	Swedish krona	11,5171	11,4651	11,1169

2.8. Breakdown of current / non-current assets and liabilities

Under IAS 1, assets and liabilities are classified as “current” or “non-current”.

Loxam applies the following rules for classifying the main balance sheet aggregates:

- Fixed assets are classified as “non-current”;
- Assets and liabilities included in working capital requirements in connection with the business’ normal operating cycle are classified as “current”;
- All deferred tax assets and liabilities are presented as “non-current”;
- All provisions are classified as “current”;
- Financial liabilities are classified as “current” or “non-current”, depending on whether they are due within or later than one year after the reporting date.

2.9. Fair value of financial assets and liabilities

Financial assets and liabilities - including derivatives - measured at fair value are categorized into three levels (1 to 3), each corresponding to a level of fair value observable inputs based on data used in the fair value measurement technique:

- Level 1: fair value determined based on quoted prices in active markets for identical assets or liabilities;
- Level 2: fair value estimated based on observable data for the asset or liability, either directly (i.e. prices) or indirectly (i.e. pricing-derived data);
- Level 3: fair value estimated using valuation techniques that include data relating to the asset or liability that are not based on observable market data.

Further information on the classification of financial instruments for each category is presented in Note 2.17 Cash and cash equivalents and Note 2.18 Derivative financial instruments.

2.10. Intangible assets and goodwill

a) Goodwill

The goodwill resulting from acquisitions of subsidiaries is included in intangible assets. It represents an asset with an indefinite useful life. For the recognition of goodwill, see description in Note 2.6.

b) Trademarks and customer relationships

The application of IFRS 3R may lead to the allocation of an acquisition price to identified intangible assets such as trademarks and client relationships. Trademarks are depreciated over 5 to 12 years and customer relationships over 8 to 18 years.

c) Other intangible assets

Other intangible assets have a finite useful life and are recorded at their acquisition cost, after deducting accumulated amortization and impairment losses.

The amortization of intangible assets is recorded as an expense on a straight-line basis over the estimated useful life from the moment assets are brought into service.

These other intangible assets are primarily software products, amortized over 1 to 5 years.

2.11. Property, plant and equipment

Property, plant and equipment are recognised at their acquisition cost, after deducting accumulated depreciation and impairment losses. They are not revalued.

The cost includes the expenditure directly attributable to the asset's acquisition.

Depreciation charges for property, plant and equipment are calculated on a straight-line basis over the useful lives indicated below.

- Buildings	10 to 50 years
- Building fixtures and fittings	5 to 20 years
- Tools	3 to 5 years
- Fleet equipment	3 to 15 years
- Other property, plant and equipment	2 to 5 years

Lands are not depreciated. Property, plant and equipment are depreciated from the moment they are brought into service. A residual value is applied to some categories of equipment, in order to take into account the resale value of this equipment at the end of its life.

2.12. Leases

Leases contracts are governed by IFRS 16 since January 1, 2019. The standard has removed the distinction previously made between simple leases and finance leases for the lessee; the lessee recognises a right-of-use asset and a financial debt representing the rental obligation.

The Group presents the right-of-use within "Property, plant and equipment" on the same line as the underlying assets of same nature of which it has full ownership (see Note 5) and the lease liabilities within "Borrowings and financial debts" in the statement of financial position (see details in Note 14).

2.13. Impairment of intangible assets and property, plant and equipment

Assets are reviewed at each reporting date to determine whether there are any indications of impairment. If such indications are identified, the asset's recoverable amount is estimated.

Goodwill is tested annually and whenever indications of impairments arise.

The value in use retained by the Group corresponds to the value of the future economic benefits expected to be earned from their use and disposal. It is assessed using the discounted cash flow (DCF) method, based on the following principles:

- The cash flows are based on the medium-term business plan (five years) drawn up by top management,
- The discount rate is determined based on the weighted average cost of capital for the business and the region concerned,
- The terminal value is calculated by discounting cash flows to infinity, based on standard cash flows and a perpetuity growth rate. The growth rate is consistent with the development potential of the markets in which the Group operates, as well as its competitive position on these markets.

When the recoverable amount is lower than the net book value of the asset of the cash generating unit, an impairment is recognised in profit or loss.

Impairments recorded for goodwill are irreversible.

The Group also performs impairment tests for investments in joint ventures and associates by determining their fair value using the same discounted cash flow (DCF) method and comparing it with their recoverable amount.

Tests of sensitivity and a review to identify any indication of impairment are performed at the end of each reporting period. The impairment test is carried out only if there are such indications. For the nine-month period ended September 30, 2023, the Group has not identified any need for impairment of intangible and tangible assets.

2.14. Financial assets

Financial assets include:

- Securities of non-consolidated companies,
- Security deposits paid,
- Cash management assets,
- Cash and cash equivalents.

Financial assets are measured and recognised in accordance with IAS 32 and IFRS 9.

Financial assets are initially recognised at their fair value.

Financial assets maturing in under one year are classified as current financial assets.

2.15. Inventories

Inventories primarily include trade products, parts and consumables. Inventories are measured using the weighted average cost method.

An impairment is recognised when the realisable value, less costs of disposal, is lower than the book value.

2.16. Trade receivables and other current assets

Trade receivables and other current assets are generally measured at their nominal value, when this is considered to be close to their fair value. Provisions for impairment are recorded for receivables when their recoverable value amount is lower than their book value.

The Group has also adopted an expected credit loss impairment model following the simplified method allowed by the IFRS 9 standard (use of a provision matrix). At September 30, 2023, the Group has assessed the expected credit loss taking into account reasonable and supportable information at the closing date.

2.17. Cash management assets and Cash and cash equivalents

In accordance with IAS 7 Statement of Cash Flows, the cash recorded in the consolidated cash flow statement includes cash at bank and on hand, bank credit balances and cash equivalents. Cash equivalents correspond to liquid short-term deposits that are easily convertible into a determinable amount of liquid assets and subject to an insignificant risk of changes in value.

Term deposits for over three months, which include options for early withdrawals at any time without notice, particularly to cover short-term cash commitments, are consistent with the definition of cash and cash equivalents from IAS 7 in the following cases:

- The capital is guaranteed even in the event of early withdrawal,
- No penalties are due in the form of payments to the financial institution managing the investment, or non-payment of part of the return on the investment. When the return is calculated based on the rate for the previous period or a reduced rate, without any significant change in the value of the amount of the return received, this is not considered to be a penalty and does not call into question the investment's classification as cash and cash equivalents.

Cash management financial assets comprise money-market securities, bonds and shares in UCITS invested over a short-term management horizon that do not meet the criteria for being classified as cash equivalents under IAS 7. They are measured and recognised at fair value. Changes in fair value are recognised in profit or loss.

Purchases and sales of cash management financial assets are recognised on the transaction date.

Marketable securities classified as cash equivalents on the reporting date are recognised at fair value through profit or loss, with their fair value based on their net asset value.

2.18. Derivative financial instruments – relating to the interest rate risk

The Group holds interest rate swaps to reduce its net interest rate risk exposure.

These derivative financial instruments are initially recognised at their fair value. This fair value corresponds to Category 2 consistent with the definitions given in Note 2.9.

Changes in the fair value of financial instruments that do not qualify for hedge accounting are recognised in the income statement. Financial instruments documented in a hedging relationship are recognised in other comprehensive income (see Note 13).

2.19. Derivative financial instruments – relating to the foreign exchange risk

On an ad hoc basis, and consistent with its market forecasts, the Loxam Group uses financial instruments to reduce its net foreign exchange risk exposure, mainly on Norwegian krone, Swedish krona, Czech Koruna and Polish Zloty since the acquisition of Ramirent.

The Group primarily uses forward currency sales options. As these instruments concern intra-group receivables, which are eliminated in the consolidated financial statements, the Group has not opted to apply hedge accounting. These foreign exchange derivative instruments are recognised at fair value on the balance sheet. Fair value adjustments are recognised in profit or loss.

2.20. Employee benefits

Under IAS 19 (revised), all current and future benefits or compensation acquired by employees in return for services rendered during the current period and prior periods must be recognised as an expense over the period when rights are vested.

In accordance with the laws and practices in each country where it operates, the Group is part of various plans for retirement and post-employment benefits.

a) Defined contribution plans

For defined contribution plans, the Group has no obligations other than the payment of contributions. The contributions paid into plans are recognised as expenses for the period. Where applicable, provisions are recorded for contributions not made during the period.

b) Defined benefits plans

Retirement and related benefits under defined benefit plans are subject to provisions based on an actuarial calculation carried out at least once a year in accordance with IAS 19 (revised).

To assess retirement benefits, the projected unit credit method is applied: each period of service gives rise to an additional unit of benefit entitlements, and each unit is valued separately to determine the obligation in relation to employees.

The calculations consider the specific features of the various plans, as well as the assumptions for retirement dates, career development and wage increases, and the probability of employees still being employed by the Group when they reach retirement age (informed by staff turnover, mortality tables, etc.). The present value of the obligation is determined based on the interest rates for long-term bonds from top-tier issuers.

An employee benefit liability is recorded for the obligation net of any plan assets measured at fair value.

The net expenses for retirement and related benefits are recognised in operating profit for the period in relation to the cost of services provided during the period. The net financial cost is recognised in financial income and expenses.

Under IAS 19R, the actuarial gains or losses generated by changes in assumptions on the net defined benefit liability or differences between interest income and the actual returns on plan financial assets are recognised immediately in other comprehensive income and cannot be recycled to profit or loss.

c) Other long-term benefits

Certain other long-term benefits are also subject to provisions, which are determined with a similar actuarial calculation to that applied for defined benefit plans.

These benefits primarily concern jubilee awards. Remeasurements of the obligation are recognised in profit or loss.

French pensions reform

The law for the reform of French social security financing, which was enacted on April 14, 2023, will gradually increase the retirement age in France to 64. This change to the pension system has no impact in the French retirement benefit obligations of the Group which already integrate retirement assumptions above 64.

2.21. Provisions

In accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets, a provision is recorded when, on the reporting date, the Group has an obligation (legal or implied), it is probable that an outflow of resources representing economic benefits will be required to extinguish this obligation, and the amount of the obligation can be estimated reliably.

These provisions are estimated taking into account the most probable assumptions on the reporting date.

2.22. Borrowings and financial debt

Interest-bearing liabilities are initially measured at their fair value, less any directly attributable transaction costs. Subsequently, borrowings and financial debt are measured at their amortized cost using with the effective interest rate method.

The Loxam Group regularly issues loans on the bond market in order to finance its acquisitions. As part of its policy aimed at renewing its debt, the Group's Finance Division weighs up the renewal of tranches reaching maturity at least two years before the redemption term.

The effective interest rate on bond loans has been calculated over the term of the loan less two years. Borrowings and financial debt include lease liabilities.

2.23. Trade payables and related

Trade and other payables are recorded at their nominal value, which corresponds to their fair value.

2.24. Tax

Income tax includes both current and deferred tax.

Current tax corresponds to the cumulative amount of corporate income tax payable on taxable income for all the Group's companies and is determined using the tax rates adopted on the reporting date.

Deferred tax is recorded, using the accrual method, generally for temporary differences on the reporting date between the taxable base for assets and liabilities and their book value on the balance sheet.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the assets will be realized or the liabilities settled, based on the tax rates (and tax regulations) that have been enacted or substantively enacted at the reporting date.

In the event of deductible temporary differences and tax losses, deferred tax assets are recognised for the amount of the deferred tax liabilities whose repayment will make it possible to allocate these tax losses, and beyond that if it is likely that the Group will have future taxable profits.

Deferred taxes are recorded for each entity. Deferred tax assets and liabilities are offset on the balance sheet when taxes are levied by the same tax authority and they relate to the same taxable entity.

Taxes relating to elements recorded in other comprehensive income are recognised in other comprehensive income and not in profit or loss.

The Group applies IFRIC 23 interpretation relating to measurement and recognition when there is uncertainty over income tax treatments.

2.25. Revenue

Revenue comprises income from equipment rental, services and sales related to rental activities (transportation, damage waivers, labor charges invoiced for repairs) and sales of goods.

Rental revenue

Revenue generated from equipment rental is recognised straight line over the rental period. Contract durations can vary from one day to a few months but are mostly short-term. The contract ends upon the equipment return.

Additional services to the equipment rental and other services

Additional services mainly concern transportation, damage waivers, labor charges invoiced for repairs. Other services comprise training and repair recharges (including spare parts). These services are recognised at the end of the service completion. Revenue linked to fuel consumption is recognised upon the equipment return.

The Group is also offering a wide range of different kind of services thanks to the acquisition of Ramirent group: worksite planning, logistics, on-site support, assembly and disassembly services. The revenue is recognised in accordance with IFRS 15 «Revenue from contracts with customers», when the services are rendered to the customer over time or when the customer controls the work in progress.

Retail revenue and sale of equipment

Revenue from retail activities and sale of equipment is recognised upon delivery to the customer.

2.26. Other income

Other income primarily concerns net capital gains on disposals of assets in connection with the Group's normal operating cycle.

2.27. Other current expenses

Other current expenses primarily include external services (particularly subcontracted maintenance and transportation costs, property and real estate rentals that are not in the scope of the IFRS 16 standard, and general administrative costs), in addition to losses on receivables net of changes in provisions.

2.28. Other operating income and expenses

Other operating income and expenses concern items that involve a very limited number of occurrences, that are unusual, abnormal and uncommon and that involve particularly significant amounts, which the company presents separately in profit or loss to make it easier to understand recurring operational performance.

2.29. Financial income and expenses

Financial income primarily concerns interest on investments.

Financial expenses primarily concern interest on bonds, bilateral loans and leasing, amortized cost related to bonds, as well as changes to the fair value of financial instruments. It also includes the interest cost related to the lease liability.

Exchange gains and losses are recorded as financial income or expenses consistent with fluctuations in foreign currencies resulting in gains or losses.

Note 3 – Scope of consolidation

Legal entities	SIREN number (France) or country	% of control	% of interest	Consolidation method
SAS LOXAM	450776968	100%	100%	Parents
SAS LOXAM MODULE	433911948	100%	100%	Full
SAS LOXAM POWER	366500585	100%	100%	Full
SAS LOXAMED	887672137	100%	51%	Full
SAS SOFRANEL (a)	312126824	100%	100%	Full
SAS SOCIETE COMINOISE DE LOCATION (a)	433391422	100%	100%	Full
GL EVENTS-LOXAM NRG P24	953641727	35%	35%	Equity
LOXAM GMBH	Germany	100%	100%	Full
LOXAM AG	Switzerland	100%	100%	Full
LOXAM S.A.	Belgium	100%	100%	Full
LOXAM RENTAL SARL	Luxembourg	100%	100%	Full
LOXAM LTD	Ireland	100%	100%	Full
LOXAM BV	Netherlands	100%	100%	Full
ATLAS RENTAL	Morocco	100%	100%	Full
LOXAM HOLDING A/S	Denmark	100%	100%	Full
LOXAM A/S	Denmark	100%	100%	Full
JM TRYKLUF A/S	Denmark	100%	100%	Full
DEGRAUS LTDA	Brazil	100%	89.9%	Full
VELLOPAR Participações Ltda	Brazil	100%	89.9%	Full
TPA Participações Ltda	Brazil	100%	89.9%	Full
SPP Participações Ltda	Brazil	100%	89.9%	Full
MOTORMAC RENTAL Locações Equipamentos SA	Brazil	100%	89.9%	Full
A GERADORA Aluguel De Máquinas	Brazil	100%	89.9%	Full
SCI AVENUE ARISTIDE BRIAND	384564472	100%	100%	Full
SCI EST POSE	340583160	100%	100%	Full
SAS LOXAM GRANDE ARMEE	572045953	100%	100%	Full
SCI TARTIFUME	328948013	100%	100%	Full
SCI THABOR	332962125	100%	100%	Full
LOXAMAM SNC	799097944	100%	100%	Full
HUNE RENTAL S.L.	Spain	100%	100%	Full
HUNE ALUGUER LDA	Portugal	100%	100%	Full
GRUAS Y EQUIPOS HUNE	Colombia	100%	100%	Full
HUNE SICO LLC	Saudi Arabia	100%	49%	Full
HR ALUGUER DE EQUIPAMENTOS S.A.	Portugal	100%	100%	Full
LAVENDON GROUP LTD	United Kingdom	100%	100%	Full
LAVENDON HOLDINGS LTD	United Kingdom	100%	100%	Full
ZOOM HOLDINGS LTD	United Kingdom	100%	100%	Full
ACCESS SOLUTIONS LTD	United Kingdom	100%	100%	Full
LAVENDON ACCESS SERVICES LTD	United Kingdom	100%	100%	Full
NATIONWIDE PLATFORMS LTD	United Kingdom	100%	100%	Full
UK PLATFORMS LTD	United Kingdom	100%	100%	Full
BLUESKY TOPCO LTD	United Kingdom	100%	100%	Full
BLUESKY SOLUTIONS LTD	United Kingdom	100%	100%	Full

RAPID ACCESS BV	Netherland	100%	100%	Full
RAPID ACCESS LLC (b)	United Arab Emirates	100%	49%	Full
RAPID ACCESS Holdings WLL	Bahrain	100%	100%	Full
RAPID Saudi Arabia Ltd	Saudi Arabia	100%	100%	Full
RAPID ACCESS LLC (c)	Oman	100%	70%	Full
RAPID ACCESS MIDDLE EAST LLC	United Arab Emirates	100%	100%	Full
RAPID ACCESS TRADING WLL (d)	Bahrain	100%	49%	Full
LOXAM ACCESS SRL	Italia	100%	80%	Full
SWAN PLANT HIRE	Ireland	100%	100%	Full
LIR HOLDINGS LTD	Ireland	100%	100%	Full
RAMIRENT OY	Finland	100%	100%	Full
RAMIRENT INTERNAL SERVICES AB	Sweden	100%	100%	Full
SAFETY SOLUTIONS JONSEREDS AB	Sweden	100%	100%	Full
RAMIRENT AB	Sweden	100%	100%	Full
RAMIRENT SAFE ACCESS AB	Sweden	100%	100%	Full
RENTSAFE SVERIGE AB	Sweden	100%	100%	Full
MASKINSLUSSEN AB	Sweden	100%	100%	Full
RAMIRENT FINLAND OY	Finland	100%	100%	Full
FORTRENT OY	Finland	50%	50%	Equity
FORTRENT LLC	Russia	50%	50%	Equity
RAMIRENT AS	Norway	100%	100%	Full
RAMIRENT BALTIC AS (e)	Estonia	100%	100%	Full
RAMIRENT MODULAR FACTORY AS	Estonia	100%	100%	Full
RAMIRENT SHARED SERVICES AS	Estonia	100%	100%	Full
RAMIRENT S.A.	Poland	100%	100%	Full
RAMIRENT S.R.O.	Czech Republic	100%	100%	Full
RAMIRENT SPOL S.R.O.	Slovakia	100%	100%	Full
STAVDAL AS	Norway	100%	100%	Full
WASATRADE OY	Finland	100%	100%	Full
JIAB HYRCENTER AB	Sweden	100%	100%	Full

(a) Sofranel and SCL were merged by the transfer of all assets and liabilities into Loxam SAS as of July 1, 2023.

(b) Rapid Access BV has a 49% interest in the shares of Rapid Access LLC (United Arab Emirates). The Company as a right to give directions with respect to the operating and financial policies of Rapid Access LLC (UAE) and thus is considered to have control. Rapid Access LLC (UAE) is treated as a wholly owned subsidiary for the group's accounting purposes.

(c) Rapid Access Holding WLL has a 70% interest in the shares of Rapid Access LLC (Oman). The Company has a right to give directions with respect to the operating and financial policies of Rapid Access LLC (Oman) and thus is considered to have control. Rapid Access LLC (Oman) is treated as a wholly owned subsidiary for the group's accounting purposes.

(d) Rapid Access Middle East LLC (UAE) has a 49% interest in the shares of Rapid Access Trading WLL (Bahrain). The Company has a right to give directions with respect to the operating and financial policies of Rapid Access Trading WLL (Bahrain) and thus is considered to have control. Rapid Access Trading WLL (Bahrain) is treated as a wholly owned subsidiary for the group's accounting purposes.

(e) Ramirent Baltics has local branches in Lithuania (Ramirent AS Vilnius) and Latvia (Ramirent AS Rigas). These branches are not presented in the scope of consolidation.

Note 4 – Intangible assets and goodwill

Changes in intangible assets and goodwill between January 1, 2023 and September 30, 2023

€'000	Intangible assets	Goodwill	Total
Net book value at beginning of year	422,941	1,826,128	2,249,069
Changes in scope (a)	10,761	114,077	124,838
Increase	7,391	77	7,468
Amortization and depreciation of the period	(34,973)	(100)	(35,073)
Reclassification	(1,448)	-	(1,448)
Exchange gains or losses (b)	557	4,138	4,695
Net book value at end of the period	405,228	1,944,320	2,349,548

(a) Corresponds to the preliminary goodwill of HR Aluguer for €9,584k, WasaTrade for €495k, Jiab for €12,824k, Motormac for €41,480k, A Geradora for €49,200k and an adjustment to the goodwill of Sofranel/SCL for €494k.

(b) Exchange variations mainly concern the Lavendon group (GBP).

Changes in intangible assets and goodwill between January 1, 2022 and December 31, 2022

€'000	Intangible assets	Goodwill	Total
Net book value at beginning of year	448,948	1,848,244	2,297,191
Changes in scope (a)	17,574	19,716	37,290
Increase	4,916	-	4,916
Amortization and depreciation of the period (b)	(46,713)	(30,000)	(76,713)
Decrease / disposals	(1)	-	(1)
Reclassification	804	-	804
Exchange gains or losses (c)	(2,587)	(11,833)	(14,419)
Net book value at end of the period	422,941	1,826,128	2,249,069

(a) Corresponds to the preliminary goodwill of Arteixo for €10,454k, Sofranel for €8,365k and SCL for €898k.

(b) Impairment of the goodwill of Rapid Access (Middle East) for €30,000k.

(c) Exchange variations mainly concern the Lavendon group (GBP).

The goodwill arising from the acquisitions of Arteixo, Sofranel and SCL has been calculated as following:

€'000	Arteixo	Sofranel	SCL
Intangible assets (including trademarks and customer relationships)	6,631	9,036	1,907
Tangible assets	11,863	16,077	4,416
Other non current assets	11	69	6
Current assets	4,591	6,628	1,125
Non current liabilities	(9,652)	(14,233)	(4,072)
Current liabilities	(1,858)	(3,237)	(584)
Fair value of net assets	11,585	14,339	2,798
Non controlling interests	-	-	-
Share of net identifiable assets	11,585	14,339	2,798
Consideration transferred	22,039	22,704	3,696
Goodwill	10,454	8,365	898

Trademarks and customer relationships at September 30, 2023

The purchase price for the following acquisitions was allocated to intangible assets and valued as follows at September 30, 2023:

€'000	Trademarks	Customer Relationships	Total
Lavendon Group	5,799	27,659	33,458
Hune Group	251	6,388	6,639
Loxam Access SRL	-	445	445
Ramirent Group	76,194	252,216	328,409
JM Trykluft	340	4,632	4,972
Sofranel / SCL	299	8,997	9,297
HR Aluguer	223	5,889	6,111
Net value at end of the period	83,106	306,226	389,332

Note 5 – Property, plant and equipment

Change in property, plant and equipment between January 1, 2023 and September 30, 2023

At September 30, 2023, the gross book value of the Group's fleet amounts to € 5,492,037k.

€'000	Rental equipment (a)	Right of use (b)	Other	Total
Net value at beginning of year	2,092,154	368,393	166,689	2,627,235
Changes in scope	92,823	8,857	1,200	102,879
Increase	411,224	112,192	33,804	557,220
Amortization and depreciation of the year	(317,815)	(90,230)	(26,263)	(434,307)
Decrease / disposals	(16,034)	90	(280)	(16,224)
Reclassification	(1,535)	6	(1,077)	(2,606)
Exchange gains or losses	(6,222)	(1,071)	74	(7,218)
Net value at end of the period	2,254,596	398,237	174,147	2,826,980

- (a) Property acquired under finance leases are historically included in the "Rental Equipment" column. The net book value amounted to €639,374k at the end of the period.
- (b) Corresponds to the right of use of leased assets. At September 30, 2023, the breakdown of the right of use by assets category is the following:

€'000	Real estate	Heavy vehicles	Light vehicles	Total
Net value at beginning of the period	287,533	54,610	26,250	368,393
Net value at end of the period	309,151	60,901	28,185	398,237

Change in property, plant and equipment between January 1, 2022 and December 31, 2022

At December 31, 2022, the gross book value of the Group's fleet amounts to € 5,096,580k.

€'000	Rental equipment (a)	Right of use (b)	Other	Total
			151,53	
Net value at beginning of year	1,753,331	322,550	8	2,227,420
Changes in scope	27,813	2,558	1,984	32,355
Increase	738,381	157,534	51,470	947,385
			(32,075)	
Amortization and depreciation of the year	(379,940)	(110,397))	(522,412)
Decrease / disposals	(16,718)	129	(4,467)	(21,056)
Reclassification	(2,160)	(14)	(1,205)	(3,379)
Exchange gains or losses	(28,553)	(3,967)	(556)	(33,076)
			166,68	
Net value at end of the period	2,092,154	368,393	9	2,627,235

- (a) Property acquired under finance leases are historically included in the "Rental Equipment" column. The net book value amounted to €557,213k at the end of the period.
- (b) Corresponds to the right of use of leased assets. At December 31, 2022, the breakdown of the right of use by assets category is the following:

€'000	Real estate	Heavy vehicles	Light vehicles	Total
Net value at beginning of the period	252,777	47,031	22,742	322,550
Net value at end of the period	287,533	54,610	26,250	368,393

Note 6 – Investments in associates

Investments in associates relate to Fortrent Oy in Finland (with a subsidiary operating in Russia, Fortrent LLC) and to GL Events-Loxam NRG P24, consolidated as from June 30, 2023.

Considering the level of uncertainty on its business operations in Russia and the high volatility of the rouble, the Group has decided for the period ended September 30, 2023 to keep the same treatment as in 2022:

- To reverse the net result of Fortrent Oy (profit of €2,046k for the nine-month period),
- To neutralize the effect of the increase of the rouble as it does not reflect normal currency market conditions,
- To keep the value of its investment in Fortrent Oy at zero.

€'000	31.12.2022	30.09.2023
Value at beginning of the period	9,452	-
Changes in scope	-	4
Group share in earnings for the year (a)	-	1,530
Exchange gains or losses	-	-
Write-down	(9,452)	-
Value at end of the period	-	1,533

- (a) Related to GL Events-Loxam NRG P24 share of result for €1,530k.

As mentioned in Note 2.13, investment in associates and joint ventures are subject to an annual impairment test.

Note 7 – Financial assets

Change of Financial assets between January 1, 2023 and September 30, 2023

This heading primarily concerns security deposits paid, mainly in connection with branch real estate leases.

	Deposits and guarantees	Loans and other non- current financial assets	Non- consolidated investments (a)	Total
€'000				
Net value at beginning of period	13,983	4,052	25,000	43,035
Changes in scope	345	678	(25,000)	(23,977)
Increase	623	32	-	655
Decrease	(455)	(572)	-	(1,027)
Other movements	-	-	-	-
Exchange gains or losses	143	(109)	-	34
Net value at end of the period	14,638	4,082	-	18,720

(b) Related to the consolidation of HR Aluguer as from January 1, 2023.

Change of Financial assets between January 1, 2022 and December 31, 2022

This heading primarily concerns security deposits paid, mainly in connection with branch real estate leases.

	Deposits and guarantees	Loans and other non- current financial assets	Non- consolidated investments	Total
€'000				
Net value at beginning of period	13,079	5,692	-	18,771
Changes in scope	33	53	-	86
Increase (a)	1,126	202	25,000	26,328
Decrease	(665)	(734)	-	(1,399)
Other movements (b)	158	(939)	-	(781)
Exchange gains or losses	252	(221)	-	31
Net value at end of the period	13,983	4,052	25,000	43,035

(a) Related to the acquisition of HR Aluguer, non-consolidated entity as at December 31, 2022.

(b) Includes the full depreciation of the receivable balance with Fortrent Oy in 2022.

Note 8 – Inventories

€'000 – Net value	31.12.2022	30.09.2023
Spare Parts and consumables	21,524	28,708
Fuel	4,187	5,662
Retail	34,439	37,220
Total inventories	60,151	71 589

Note 9 – Trade and other receivables

€'000	31.12.2022	30.09.2023
Gross value	591,819	678,608
Impairment	(97,973)	(106,273)
Total trade and other receivables – net	493,847	572,335

Note 10 – Income tax receivables and other current assets

€'000	31.12.2022	30.09.2023
Income tax receivables	7,317	11,993
Prepaid expenses	30,320	32,105
Other receivables	37,757	42,594
Other current assets	68,077	74,699
Total income tax receivables and other current assets	75,394	86,692

Note 11 – Cash management assets, cash and cash equivalents

€'000	31.12.2022	30.09.2023
Other marketable securities	78,706	24,269
Cash	149,106	112,181
Total	227,812	136,449

Marketable securities comprise cash investment funds (SICAV) as well as term accounts and deposits in line with the IAS 7 definition of cash and cash equivalents (see Note 2.17).

Note 12 – Shareholders' equity

The share capital amounts to €221,559,930 split into 22,155,993 shares with a par value of €10 at September 30, 2023. It is fully paid up.

Note 13 – Financial risk management - Financial instruments

Financial instruments relating to interest rate risk:

As indicated in Note 2.18, the interest rate swaps entered into by the Group are classified as derivative financial instruments.

At September 30, 2023, these agreements relate to a notional amount of €356,070 with a last maturity date in October 2026 (mainly concern Loxam for €200,000k, Nationwide Platforms for £90,000k and Ramirent for €50,000k).

At September 30, 2023, these derivative instruments are recognized in financial asset for an amount of €2,049k and in financial liability for €836k compared to an asset of €5,831k and a liability of €305k at December 31, 2022. Fair value adjustments are accounted in financial expense for €(1,698)k and in OCI reserves for €(2,681)k.

The fair value is estimated based on forecasts of observable interest rates on the derivatives market and classified as Level 2 in accordance with the classification presented in Note 2.9.

Financial instruments relating to foreign exchange risk:

As indicated in Note 2.19, foreign currency put options entered into by the Group are classified as derivative financial instruments.

At September 30, 2023, Ramirent hold forward contracts on the Norwegian krone for NOK 490,000k, Swedish krone for SEK 675,000k, Czech Koruna for CZK 220,000k.

These financial instruments are recognised in financial liability for €1,591k at September 30, 2023, compared to a financial asset of €1,256k and a financial liability of €379k at December 31, 2022. Fair value adjustments are recorded in financial expense for an amount of €(2,468)k at September 30, 2023.

The fair value is estimated based on forecasted exchange rates observable on the currency market and is classified as Level 2 in accordance with the classification presented in Note 2.9.

Change in the valuation of financial instruments between January 01, 2023 and September 30, 2023

€'000	Interest Rate swaps	Exchange rate hedging	Financial instruments
Fair value level	Level 2	Level 2	
Value at beginning of year	(5,526)	(877)	(6,403)
Value adjustment in OCI	2,681	-	2,681
Value adjustment in P&L	1,698	2,468	4,166
Exchange gains or losses	(65)	-	(65)
Value at end of the period	(1,213)	1,591	379
Derivatives instruments included in the assets			(2,049)
Derivatives instruments included in the liabilities			2,427

Change in the valuation of financial instruments between January 01, 2022 and December 31, 2022

€'000	Interest Rate swaps	Exchange rate hedging	Financial instruments
Fair value level	Level 2	Level 2	
Value at beginning of year	(256)	2,007	1,751
Value adjustment in OCI	(2,890)	-	(2,890)
Value adjustment in P&L	(2,547)	(2,884)	(5,430)
Exchange gains or losses	166	-	166
Value at end of the period	(5,526)	(877)	(6,403)
Derivatives instruments included in the assets			(7,087)

Liquidity risk information

Liquidity risk is managed by Loxam's Finance Department, which provides subsidiaries with access to adequate short or long-term financing facilities. The subsidiaries can look to local financing to fund their investments; in this case, these agreements are validated by the Group's Finance Department. Liquidity is optimised at the parent company level through investment tools with capital guarantees (particularly marketable securities or instant access term deposit accounts).

Transfers between the parent company and its subsidiaries are covered by cash management agreements or loan agreements.

The group is subject to financial ratios pursuant to its bond issuances.

Credit risk information

The Loxam Group has a credit management policy in place enabling it to evaluate the creditworthiness of the customers. Outstanding balances are monitored with regular reports and financial information concerning customers is tracked regularly. Customer provisions are recorded in the accounts for uncollectable amounts at each month end.

Note 14 – Borrowings and financial debt

Following the application of IFRS 16 standard, the Group is presenting separately the lease debt related to finance leasing and the lease liability related to operating lease contracts.

Breakdown of current and non-current financial debt

€'000	31.12.2022	30.09.2023
Bond (a)	2,614,318	2,607,234
State guarantee loan	134,438	104,525
Bilateral and bridge loans net of issuance costs	302,742	489,793
Lease debt	294,072	351,751
Lease liability	281,482	300,026
Non-current financial debt	3,627,051	3,853,330
State guarantee loan	54,259	55,376
Bilateral loans	273,447	261,910
Commercial papers	75,000	69,000
Lease debt	129,239	138,633
Lease liability	100,139	112,872
Other financial debt	26,873	37,091
Current bank borrowings	7,657	7,716
Current financial debt	666,615	682,599
Financial debt	4,293,665	4,535,928

(a) Net of bond issuance costs.

Breakdown of financial debt by interest rate

€'000	31.12.2022	30.09.2023
Variable-rate debt	485,291	573,183
Fixed-rate debt (a)	3,798,651	3,955,029
Bank overdrafts	7,657	7,716
Other	2,067	-
TOTAL	4,293,665	4,535,928

(a) Including lease liability

Breakdown of financial debt by maturity

€'000	31.12.2022	30.09.2023
< 1 year	666,615	682,599
1 to 5 years	3,546,231	3,250,238
> 5 years	80,820	603,092
TOTAL	4,293,665	4,535,928

Change in borrowings and financial debt between January 01, 2023 and September 30, 2023

€'000	Beginning of year	Change in scope	Increase	Decrease	Other (a)	Exchanges gains or losses	30.09.2023
Bond issues (b)	2,614,318	-	397,054	(407,713)	3,576	-	2,607,234
State guarantee loan	188,698	-	-	(28,967)	163	7	159,901
Bilateral loans	576,188	32,668	337,895	(191,695)	(6,112)	2,759	751,704
Commercial papers	75,000	-	-	(6,000)	-	-	69,000
Lease debt	423,310	18,808	165,414	(124,001)	7,360	(506)	490,384
Lease liability	381,621	9,054	115,958	(92,623)	6	(1,119)	412,898
Other financial debt	34,530	1,524	-	(4,551)	13,265	40	44,807
TOTAL	4,293,665	62,055	1,016,320	(855,550)	18,258	1,181	4,535,928

(a) Including amortization of issuance costs.

(b) Net of issuance costs.

Change in borrowings and financial debt between January 01, 2022 and December 31, 2022

€'000	Beginning of year	Change in scope	Increase	Decrease	Other (a)	Exchanges gains or losses	31.12.2022
Bond issues (b)	2,841,375	-	348,098	(581,856)	6,700	-	2,614,318
State guarantee loan	237,374	995	7,500	(56,145)	(1,050)	23	188,698
Bilateral loans	334,167	434	370,184	(122,853)	1,411	(7,154)	576,188
Commercial papers	94,000	-	-	(19,000)	-	-	75,000
Lease debt	266,314	18,235	272,003	(133,094)	-	(147)	423,310
Lease liability	334,690	2,558	161,104	(112,620)	4	(4,114)	381,621
Other financial debt	31,278	-	-	-	3,151	101	34,530
TOTAL	4,139,197	22,222	1,158,889	(1,025,568)	10,216	(11,291)	4,293,665

- (a) Including amortization of issuance costs.
- (b) Net of issuance costs.

Note 15 – Employee benefits

€'000	31.12.2022	30.09.2023
Net Defined Benefit Obligation	40,500	38,189

Reconciliation of the commitment and the provision

Commitment	43,553	41,557
Plan assets	(3,052)	(3,368)
Net Defined Benefit Obligation at year-end / period	40,500	38,189

Movement in Defined Benefit Liability

Net Defined Benefit Liability at beginning of year	53,339	40,500
Expense for the financial year	3,449	2,925
Recognition of actuarial gains or losses through OCI (a)	(14,124)	(3,366)
Benefits or contributions paid by the employer	(2,027)	(1,042)
Exchange gains or losses	(2,281)	(828)
Other movements (b)	2,145	-
Net Defined Benefit Obligation at year-end / period	40,500	38,189

(a) mainly related to the increase of discount rates used in France and Sweden.

(b) At December 31, 2022, reclassification of “end of service benefits” from current liabilities.

Breakdown of the expense for the financial year	31.12.2022	30.09.2023
Current service cost	2,736	1,835
Other	(153)	21
Interest cost	866	1,069
Expense for the year / period	3,449	2,925

The provisions for employee benefits concern retirement benefits for €37,371k at September 30, 2023 compared to €39,680k at December 31, 2022 and jubilee awards for €819k at September 30, 2023 compared to €821k at December 31, 2022.

Note 16 – Provisions

Change in provisions between January 1, 2023 and September 30, 2023

€'000	Provisions for restructuring	Other provisions for contingencies	Provisions for charges	Total
Balance at beginning of year	2,055	7,052	1,000	10,107
Changes in scope	-	2,480	-	2,480
Allocations	1,312	450	855	2,616
Reversals	(1,462)	(718)	(830)	(3,011)
Exchange gains or losses and other	(106)	174	1	69
Balance at end of year / period	1,799	9,439	1,025	12,262

Change in provisions between January 1, 2022 and December 31, 2022

€'000	Provisions for restructuring	Other provisions for contingencies	Provisions for charges	Total
Balance at beginning of year	3,611	5,501	1,130	10,243
Allocations	678	2,756	944	4,378
Reversals	(2,084)	(1,554)	(774)	(4,412)
Exchange gains or losses and other	(149)	348	(301)	(102)
Balance at end of year / period	2,055	7,052	1,000	10,107

Note 17 – Trade payables and other current liabilities

€'000	31.12.2022	30.09.2023
Trade payables	185,656	196,124
Payables to fixed asset suppliers	139,465	76,717
Trade payables and related	325,121	272,841
Corporate income tax liabilities	9,542	15,217
Tax and social security liabilities	133,760	161,664
Other liabilities	38,346	45,492
Accrued income	234	3,034
Other liabilities and accruals	172,340	210,190
Total current liabilities	507,002	498,248

Note 18 – Segments information

Group's results are presented under three divisions:

- France, comprising both the generalist and specialist rental operations in France;
- Nordic countries, consisting in Denmark, Norway, Sweden and Finland,
- Rest of the World, including all other international countries where Loxam operates.

Revenue by division

€'000	30.09.2022	% of total	30.09.2023	% of total
France	724,270	40.6%	775,714	41.1%
Nordic countries	536,064	30.1%	523,170	27.7%
Rest of the World	521,499	29.3%	590,746	31.3%
Total Revenue	1,781,833	100.0%	1,889,630	100.0%

EBITDA by division

EBITDA is not a measure of financial performance under IFRS and should not be considered as an alternative to net profit as an indicator of the operating performance or any other measures of performance derived in accordance with IFRS.

EBITDA is defined by the Group as profit from ordinary operations plus depreciation and amortization of tangible and intangible assets.

€'000	30.09.2022	% margin	30.09.2023	% margin
France	271,617	37.5%	290,881	37.5%
Nordic countries	166,886	31.1%	165,765	31.7%
Rest of the World	199,283	38.2%	236,797	40.1%
Total EBITDA	637,786	35.8%	693,444	36.7%

Note 19 – Personnel expenses

€'000	30.09.2022	30.09.2023
Salaries	333,686	360,149
Payroll taxes	100,416	108,658
Other personnel expenses	19,127	20,482
Personal benefits	1,327	814
Incentive and employee profit-sharing	5,843	6,938
Total personnel expenses	460,399	497,041
Average headcount	11,651	12,162

Note 20 – Other operating income and expenses

At September 30, 2023, other operating income and expenses amounted to €(2,484)k and mainly included acquisition costs for €(1,634)k and impairment costs for €(720)k.

At September 30, 2022, other operating income and expenses for €(39,893)k were related to an impairment of the Goodwill of Rapid Access Middle East for €(30,000)k, the write-down of the investment in Fortrent Oy for €(9,452)k and the acquisition costs incurred for the M&A transactions for €(441)k.

Note 21 – Financial income (expense)

€'000	30.09.2022	30.09.2023
Interest and financing-related expenses (a)	(112,997)	(136,924)
Income from cash and cash equivalents	-	-
Net finance costs	(112,997)	(136,924)
Foreign exchange gains or losses	(205)	2,633
Exceptional financial costs (b)	(843)	(287)
Fair value adjustments of interest rate Swaps	2,798	(1,698)
Capital gain on bond redemptions	3,434	2,147
Other financial income and expenses	604	1,948
Financial income (expense)	(107,209)	(132,182)

(a) At September 30, 2023, includes expenses related to lease financial debt €(11,478)k and interest related to lease liabilities €(9,193)k.

At September 30, 2022, includes expenses related to lease financial debt for €(5,258)k and interest related to lease liabilities for €(7,543)k.

(b) At September 30, 2023 and 2022, concerns the depreciation of the receivable balance with Fortrent Oy.

Note 22 – Corporate income tax

Analysis of tax expense

€'000	30.09.2022	30.09.2023
Current tax	(18,268)	(16,581)
Deferred tax	(4,919)	(5,684)
Total	(23,187)	(22,264)

Deferred tax assets and liabilities

€'000	31.12.2022	30.09.2023
Opening balance	(186,114)	(198,181)
Income (expense)	(7,733)	(5,684)
Changes in scope	(6,105)	2,375
Own funds allocation	(2,888)	(722)
Other changes ^(a)	4,658	5,524
Closing balance	(198,181)	(196,689)
Deferred tax assets	9,776	10,980
Deferred tax liabilities	(207,957)	(207,669)

(a) Related to prior year adjustments and FX impact.

Deferred tax assets primarily relate to temporary differences and the use of loss carry forwards. The deferred tax liabilities relate to temporary differences primarily linked to accelerated tax depreciation charges and to intangible assets from the PPA.

Note 23 – Off-balance sheet commitments

€'000	31.12.2022	30.09.2023
Guarantee given to banks for payment of real estate rentals	2,208	2,008
Pledging of business assets as collateral	360	360
Total commitments given	2,568	2,368

Other commitments given to guarantee bank borrowings recorded on the balance sheet:

- Guarantees from Loxam SAS on subsidiaries' borrowings (bilateral loans and finance leases) for €22,634 at September 30, 2023 and for €22,178k at December 31, 2022;
- Guarantees from Ramirent on its subsidiaries' borrowings (bilateral loans and finance leases) for €29,271k at September 30, 2023 and €2,850k at December 31, 2022;
- Guarantee from Loxam SAS relating to the commitments for employee benefits of its subsidiary Ramirent Sweden, capped at SEK 320 million;
- Pledge of Loxam Power, Loxam Module, Lavendon Group Ltd and Ramirent Oy shares as well as the Loxam brand as collateral to guarantee €2,097 million of Senior Secured bonds as at September 30, 2023 and €2,100 million as at December 31, 2022;
- Five-year senior secured Revolving Credit Facility of €345 million. Transfer under the Dailly Act: 110% of the outstanding amount drawn on the revolving loan and pledging of a bank account as collateral to guarantee the revolving loan. The RCF remained available for €338 million as at September 30, 2023.

In addition, the Group applies the exemptions provided by IFRS 16 standard for low-value equipment and short-term contracts and therefore keeps contractual operating lease commitments.