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#### **DEFINITIONS**

#### In this document:

- "Company" means LOXAM S.A.S., and "we", "us", "our" and "our group" refer to LOXAM S.A.S. and its consolidated subsidiaries, unless the context requires otherwise;
- "EBITDA" means operating income plus depreciation of fixed assets;
- "Adjusted EBITDA" means EBITDA plus certain costs that we do not consider to be representative of
  the results of our ongoing business operations, particularly costs associated with putting in place new
  financings;
- "Free cash flow" means EBITDA (before capital gains on fleet disposals) plus the proceeds from disposals of fixed assets less the following: (i) gross capital expenditures, (ii) finance income and expense, (iii) income taxes (excluding deferred taxes), (iv) increases in working capital requirement and (v) miscellaneous items.
- "Gross book value" means the total acquisition cost of the fleet equipment;
- "Gross debt" means loans and debt owed to credit institutions, bonds, lease liabilities, bank overdrafts and other financial debt, plus accrued interest on debt;
- "Net debt" means gross debt less cash and cash equivalents (cash plus marketable investment securities);
- "Like-for-like" means changes in revenues for the period indicated compared to the prior comparable period, excluding changes in the scope of consolidation.

#### **NOTICE**

All financial information in this quarterly report has been prepared in accordance with French GAAP and is presented in million of euros. This financial information has been subject to a limited review by our statutory auditors.

In this document, we use certain non-GAAP measures, such as EBITDA, free cash flow or net debt, as we believe they and similar measures are widely used by certain investors as supplemental measures of performance and liquidity. These non-GAAP measures may not be comparable to other similarly titled measures of other companies and may have limitations as analytical tools. Non-GAAP measures such as EBITDA, free cash flow and net debt are not measurements of our performance or liquidity under French GAAP and should not be considered to be alternatives to operating income or any other performance measures derived in accordance with French GAAP. They should not be considered to be alternatives to cash flows from operating, investing or financing activities as a measure of our liquidity as derived in accordance with French GAAP.

Rounding adjustments have been made in calculating some of the financial and other information included in this document. As a result, figures shown as totals in some tables may not be exact arithmetic aggregations of the figures that precede them.

#### Change in accounting policy

No change in accounting policies has occurred since the end of the previous financial year.

The following discussion and analysis is based on, and should be read in conjunction with, our interim consolidated financial statements included elsewhere in this quarterly report and our audited annual consolidated financial statements included in our 2014 annual report.

This document contains certain statements that are forward-looking. These statements refer in particular to the Company's forecasts, projections, future events, trends or objectives that are naturally subject to risks and contingencies that may lead to actual results materially differing from those explicitly or implicitly included in these statements. Such forward-looking statements are not guarantees of future performance. The Company, as well as its affiliates, directors, advisors, employees and representatives, expressly disclaim any liability whatsoever for such forward-looking statements. The Company does not undertake to update or revise the forward-looking statements that may be presented in this document to reflect new information, future events or for any other reason and any opinion expressed in this document is subject to change without notice.

This document does not constitute, or form part of, an offer or invitation to sell or purchase, or any solicitation of any offer to purchase or subscribe for, any securities of the Company in any jurisdiction whatsoever. This document shall not form the basis of, or be relied upon in connection with, any contract or commitment whatsoever.

## CONSOLIDATED FINANCIAL STATEMENTS SUMMARY

Consolidated Income Statement	Nine months ended September 30,		
(in millions of euros)	2014	2015	
Revenues	600.8	610.8	
Other operating income	50.2	54.1	
Purchases consumed	(66.4)	(64.5)	
Personnel expenses	(162.9)	(165.6)	
Other operating expenses	(220.7)	(211.0)	
Taxes and duties	(10.7)	(11.6)	
Depreciation, amortization and provisions	(128.3)	(146.2)	
Operating income	62.1	65.9	
Financial income and expense	(34.2)	(47.1)	
Exceptional income and expense	(0.1)	0.9	
Income tax	(12.8)	(12.2)	
Income (loss) from equity affiliates	-	(0.1)	
Amortization or depreciation of goodwill and intangible assets	0.1	(0.0)	
Consolidated net income	15.1	7.5	
Minority interests	(0.0)	(0.4)	
Net income, group share	15.2	7.9	

Consolidated balance sheet	As of	
(in millions of euros)	December 31, 2014	September 30, 2015
Intangible assets and goodwill	952.2	953.1
Tangible assets	534.2	497.6
Financial investments	6.0	7.8
Investments in associates	-	9.4
Fixed assets	1,492.4	1,467.9
Inventory and work-in-progress	17.2	18.4
Trade receivables and related accounts	185.5	197.1
Other receivables and accruals	38.5	29.6
Marketable investment securities	114.3	101.3
Cash	30.2	140.0
Current assets	385.6	486.3
TOTAL ASSETS	1,878.1	1,954.2
Provisions for contingencies and charges	39.8	34.5
Loans and financial debt	1,114.1	1,192.8
Supplier payables and related accounts	62.9	60.6
Other liabilities and accruals	119.0	122.3
Shareholders' equity, group share	541.7	544.0
Minority interests	0.5	0.1
TOTAL LIABILITIES AND EQUITY	1,878.1	1,954.2
Consolidated condensed cash-flow statement	Nine months	ended Sept. 30,

Consolidated condensed cash-flow statement		nded Sept. 30,
(in millions of euros)	2014	2015
Cash flow from operations	99.6	107.2
Cash flow from investing activities	(222.3)	(78.4)
Cash flow from financing activities	110.8	68.9
Change in cash and cash equivalents	(11.9)	97.7
Cash and cash equivalents at the end of the period (1)	128.1	241.1

Note:

(1) Including bank overdraft.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read together with our consolidated financial statements and the notes thereto. Our financial statements included herein have been presented in euros and prepared in accordance with French GAAP.

#### Overview

With total revenues of €822.3 million for the 12-month period ended September 30, 2015, LOXAM is the leading European equipment rental Company for the construction, industry, public works and events sectors.

LOXAM activity is split in three business divisions:

- Generalist France division, which includes equipment for earth moving (backhoes and loaders), aerial work (booms and scissors), handling (forklifts and tele-handlers), compaction (compactors and rollers), and building (concrete mixers and saws), as well as hand-operated tools such as power drills, chainsaws and jackhammers. As of September 30, 2015, our generalist network included 396 branches. The generalist network is trading under the LOXAM Rental brand;
- Specialist France division, which includes high-access equipment, modular shelters, large compressors
  and generators, heavy compaction equipment, suspended platforms and scaffolding. As of September 30,
  2015, our specialist network in France includes 69 branches. We rent specialist equipment in France
  under several specific brands, such as LOXAM Access, LOXAM Module, LOXAM Power, LOXAM
  Laho TEC, LOXAM TP and LOXAM Event;
- International division, which comprises our specialist and generalist equipment offerings in 12 other countries (Denmark, Belgium, the Netherlands, Germany, Spain, the United Kingdom, Ireland, Switzerland, Luxembourg, Morocco, Norway, Sweden) with a network of 147 branches as of September 30, 2015. Since April 2015, the Group is present in Brazil, through a 25% stake in the company Degraus, which operates a network of 20 branches.

We rent 1,000 different types of equipment and tools. We also provide services such as transportation, refueling, damage waiver and retail consumable products to complement and support our rental business. As of September 30, 2015, our rental fleet exceeded 200,000 pieces of equipment (excluding accessories) with gross book value of €1.6 billion.

#### Economic conditions in the first nine months of 2015

The French construction market has remained soft in the first nine months of 2015. Local public demand has been at its lowest level following local elections of March 2014 and there has not been a revival of other sources of demand yet. It is therefore anticipated that the French construction market should decline by -0.9% in 2015 according to Euroconstruct. While the situation for building construction should stabilize thanks to the repair & maintenance component, most of the decline in 2015 should be caused by the decrease in civil engineering segment.

For other European countries where Loxam is present, the latest forecasts for construction markets confirm that 2015 should be a year of growth notably in the UK and Ireland followed by the Dutch and Spanish markets.

#### Investment in new equipment

Our gross capital expenditure in the third quarter of 2015 amounted to €43.6 million, of which €38.2 million was fleet Capex as compared to €52.2 million, of which €46.3 million was fleet Capex, in the third quarter of 2014. For the nine first months of 2015, our gross capital expenditure amounted to €109.4 million compared to €209.3 million a year ago.

#### Changes to our rental network

We operated 612 branches as of September 30, 2015, compared to 628 as of December 31, 2014. We opened 11 branches in the first nine months of 2015, we closed 5 branches and we operated 26 mergers of branches as part of the streamlining of our network. Among the branch mergers, 19 took place in France as we consolidated the network following the Phocomex acquisition.

In the quarter ended September 30, 2015, we opened 1 branch at the international division, merged or closed 4 branches in France.

#### Significant Events of the nine month-period

On April 14, 2015, Loxam acquired 25% of shares of Degraus, which operates in Brazil through 20 branches, mainly present in Sao Paolo state. This acquisition enables Loxam to enter a new market with long term potential development. The minority interest owned by Loxam SAS in Degraus is consolidated in our financial statements through the equity method.

On April 30, 2015, Loxam A/S our Danish subsidiary merged with its fully owned subsidiary Dansk Lift.

On June 26, we announced to be in exclusive discussions with The Hertz Corporation for the acquisition of Hertz Equipment French and Spanish business. This transaction has been completed on 30th October 2015. The two business will be consolidated in our accounts from 1<sup>st</sup> November 2015.

On June 30, 2015, our 51% owned subsidiary in Morocco, Atlas Rental acquired 100% of the shares of Maroc Elevation, a Moroccan company which is specialized in access equipment (2 branches). Maroc Elevation has been merged with Atlas Rental in October 2015.

On August 30, 2015, Workx holding BV merged with its fully owned subsidiary Workx BV.

## **Operating Results**

The following table sets out our consolidated income statement for the quarter and nine-months ended September 30, 2014 and 2015.

	Qua	arter Nine month			
Consolidated Income Statement		led	ended September 30,		
		ber 30,			
(in millions of euros)	2014	2015	2014	2015	
Revenues	209.7	211.1	600.8	610.8	
Other operating income	24.8	19.0	50.2	54.1	
Purchases consumed	(22.2)	(22.3)	(66.4)	(64.5)	
Personnel expenses	(54.0)	(52.0)	(162.9)	(165.6)	
Other operating expenses	(81.6)	(72.8)	(220.7)	(211.0)	
Taxes and duties	(3.4)	(3.9)	(10.7)	(11.6)	
Depreciation, amortization and provisions	(46.7)	(47.9)	(128.3)	(146.2)	
Operating income	26.6	31.2	62.1	65.9	
Financial income and expense	(14.6)	(17.2)	(34.2)	(47.1)	
Exceptional income and expense	(0.2)	0.4	(0.1)	0.9	
Income tax	(5.0)	(6.9)	(12.8)	(12.2)	
Income (loss) from equity affiliates	-	(0.0)	-	(0.1)	
Amortization or depreciation of goodwill and intangible assets	0.0	(0.0)	0.1	(0.0)	
Consolidated net income	6.8	7.5	15.1	7.5	
Minority interests	0.1	(0.2)	(0.0)	(0.4)	
Net income, group share	6.7	7.7	15.2	7.9	

The following table sets out certain key figures in each of the generalist France, specialist France and international divisions for the quarter and nine months ended September 30, 2014 and 2015.

	Quarter		Nine mo	
(in millions of auros)	ended Septen	2015	ended Septer	2015
(in millions of euros)		2013		2013
Revenues (1)				
Generalist France	126.4	126.4	383.8	370.5
Specialist France	37.6	37.1	105.2	106.8
France	164.0	163.5	489.0	477.3
International	45.7	47.6	111.8	133.5
Total revenues	209.7	211.1	600.8	610.8
Adjusted EBITDA (2)				
Generalist France (3)	53.4	49.7	126.8	134.0
Specialist France (3)	14.0	13.3	36.2	36.0
France	67.4	63.0	163.0	170.1
International	12.2	13.6	26.8	32.8
Real Estate (4)	0.2	0.3	1.0	1.1
Total adjusted EBITDA	79.7	76.9	190.8	204.0
Adjusted EBITDA margin	38.0%	36.4%	31.8%	33.4%

#### Notes:

- (1) To present generalist and specialist revenues generated in France by division, we aggregate the revenue of each of the branches assigned to that division. Revenues for generalist France and specialist France are presented net of rebates.
- (2) Adjusted EBITDA corresponds to EBITDA excluding certain costs that we do not consider to be representative of the results of our ongoing business operations, particularly costs associated with putting in place new financings or acquisitions. For the nine months ending September 30, 2014, adjusted EBITDA excludes €8.4 million of costs related to theissuance of high yield notes in July 2014, allocated to the generalist France division and €1.0 million costs related to the Workx transaction, allocated to the international division. For the nine months ending September 30, 2015, no adjustment was recognized.
- (3) To present specialist and generalist adjusted EBITDA generated in France by division, we allocate rebates pro rata based on revenues, which are accounted for centrally, and then allocate direct expenses (which represent a majority) directly to a given branch. Indirect expenses are allocated centrally or regionally and are then allocated to a given branch according to a factor that is based on either, that branch's revenues, the gross value of its equipment or the rental value of its equipment.
- (4) Real estate adjusted EBITDA corresponds to rental income from real estate held by the group that is not assigned to a division.

#### Quarter ended September 30, 2015 compared to quarter ended September 30, 2014

#### Revenues

Revenues increased by 0.6% to €211.1 million in the third quarter of 2015 from €209.7 million in the hird quarter of 2014. Like-for-like and at constant exchange rate, our revenues increased by 0.2%, mainly due to an increase of +1.9% at the international division, while specialist France decreased by -1.5% and generalist France remained stable. This performance highlighted that the generalist division, after declining since Q2 2014 has reached stability. The specialist division was affected by the decrease of residential and non residential building construction and by unfavorable price level.

Revenues from our generalist France division remained stable in the third quarter of 2015 at €126.4 mllion compared to the third quarter of 2014. Generalist France represented 60% of total revenues in the third quarter of 2015 as well as in the third quarter of 2014.

Revenues from our specialist France division decreased by 1.5% to €37.1 million in the third quarter of 2015, compared to €37.6 million in the third quarter of 2014. The specialist France division represented 18% of total revenues in the third quarter of 2015 as well as in the third quarter of 2014.

International revenues increased by 4.2% to €47.6 million in the third quarter of 2015 compared to €457 million in the third quarter of 2014. Like-for-like and at constant exchange rate, international revenues increased by 1.9%, as revenues developed favorably in Spain, Norway and Belgium. The international division represented 23% of total revenues in the third quarter of 2015, compared to 22% in the third quarter of 2014.

#### Other operating income

Other operating income decreased by €5.8 million to €19.0 million in the quarter ended September 30, 2015 from €24.8 million in the quarter ended September 30, 2014. This decrease was the direct consequence of lower gains on fleet disposals as the gross value of disposed fleet amounted to €47.9 million in Q3 2015 versus €68.1 million in Q3 2014.

#### Purchases consumed

Purchases consumed were stable at €22.3 million in the quarter ended September 30, 2015 (€22.2 million in the quarter ended September 30, 2014).

#### Personnel expenses

Personnel expenses decreased by 3.7% to €52.0 million in the quarter ended September 30, 2015 from €54.0 million in the quarter ended September 30, 2014. In France the reduction of staff costs at the generalist division reached 3.5% in the third quarter of 2015 matching a 3.7% reduction in average staff number.

#### Other operating expenses

Other operating expenses decreased by 10.9% to  $\le$ 728 million in the third quarter of 2015 from  $\le$ 81.6 million in the third quarter of 2014. Excluding  $\le$ 8.4 million of non-recurring costs related to the issuance of high yield notes in the third quarter of 2014, other operating expenses decreased by 0.5%.

#### Depreciation, amortization, and provisions

Depreciation, amortization, and provisions increased by 2.6% to €47.9 million in the quarter ended September 30, 2015 compared to €46.7 million in the quarter ended September 30, 2014, due to the amount of capex spent in 2014.

#### Financial income and expense

The net financial expense increased by €2.6 million to €17.2 million in the quarter ended September 30 2015, compared to €14.6 million in the quarter ended September, 2014. The net interest charge has increased by €2.0 million in Q3 2015 versus Q3 2014 as the cost of the Notes issued in July 2014 were not recorded for a full quarter in Q3 2014. Also a provision covering the cost of future payments for the portfolio of interest rate swaps was increased by €0.6 million in Q3 2015 as the interest rate benchmark decreased beyond 2016.

#### Income tax

Income tax stood at €6.9 million in the quarter ended September 30, 2015, compared to €5.0 million in the quarter ended September 30, 2014, mainly due to the increase of our profit before tax in France amounting to €13.9 million in the quarter versus €7.2 million inQ3 2014.

#### Amortization or depreciation of goodwill and intangible assets

During the first nine month of 2015, no impairment of intangible assets was accounted for.

#### Net income

As a result of the various factors described above, the net income increased to €7.7 million in the quarter ended September 30, 2015 compared to €6.7 million in the quarter ended September 30, 2014.

#### Adjusted EBITDA

We define EBITDA as operating income plus depreciation of fixed assets. We define Adjusted EBITDA as EBITDA plus non-recurring costs. The following table presents a reconciliation of adjusted EBITDA to operating income and net income for the periods indicated.

	Quarter ended September 30,					
(in millions of euros)	2014	2015	2014	2015		
Adjusted EBITDA	79.7	76.9	190.8	204.0		
Non-recurring costs <sup>(1)</sup>	(9.4)	-	(9.4)	-		
EBITDA	70.3	76.9	181.4	204.0		
Depreciation of fixed assets	(43.7)	(45.7)	(119.3)	(138.1)		
Operating income	26.6	31.2	62.1	65.9		
Financial income and expense	(14.6)	(17.2)	(34.2)	(47.1)		
Exceptional income and expense	(0.2)	0.4	(0.1)	0.9		
Income tax	(5.0)	(6.9)	(12.8)	(12.2)		
Income (loss) from equity affiliates	-	(0.0)	-	(0.1)		
Amortization or depreciation of goodwill and intangible assets	0.0	(0.0)	0.1	(0.0)		
Consolidated net income	6.8	7.5	15.1	7.5		

#### Notes:

(1) Non-recurring costs for the nine months and for the quarter ending September 30, 2014, are related to the issuance of high yield notes in July 2014 and to the Workx transaction. No non-recurring costs were recognised in the first nine months of 2015.

Adjusted EBITDA amounted to €76.9 million in the third quarter of 2015 compared to €79.7 million in the third quarter of 2014. For the nine-month period ended September 30, 2015 adjusted EBITDA reached €2040 million compared to €190.8 million for the nine-month period ended September 30, 2014.

Adjusted EBITDA from our generalist France division amounted to €49.7 million in the quarter ended September 30, 2015, compared to €53.4 million in the quarter ended September 30, 2015. Adjusted EBITDA from our generalist France division amounted to €134.0 million in the nine-month period ended September 30, 2015 compared to €126.8 million in the nine-month period ended September 30, 2014.

Adjusted EBITDA from our specialist France division amounted €13.3 million in the quarter ended September 30, 2015, compared to €14.0 million in the quarter ended September 30, 2015. Adjusted EBITDA from our specialist France division amounted to €36.0 million in the nine-month period ended September 30, 2015 compared to €36.2 million in the nine-month periodended September 30, 2014.

Adjusted EBITDA from our international division amounted to €13.6 million in the quarter ended September 30, 2015, compared to €12.2 million in the quarter ended September 30, 2015. Adjusted EBITDA from our international division amounted to €32.8 million in the nine-month period ended September 30, 2015, compared to €26.8 million in the nine-month periodended September 30, 2014.

#### **Liquidity and Capital Resources**

We use cash to pay for working capital requirements, taxes, interest payments, capital expenditures, acquisitions and to service our indebtedness in accordance with repayment schedules.

Our sources of liquidity consist mainly of the following:

- cash generated from our operating activities;
- borrowings under our syndicated credit facilities (including the revolving credit facility) and bilateral facilities; and
- net proceeds from our senior subordinated notes and any other debt securities we may issue in the future

As of September 30, 2015, we had €960.0 million of bond debt which was made of €300.0 million of senior subordinated notes due in January 2020, €410.0 million of senior secured notes due in July 2021, and €250.0 million of senior subordinated notes due in July 2022, both issued in July 2014. We also had €113.6 million outstanding debt under bilateral facilities and finance leases in a total amount of €103.9 million. Cash and cash equivalents, net of bank overdrafts, amounted to €241.1 million as of September 30, 2015 as compared to €144.3 million as of December 31, 2014.

We also have a €50 million revolving credit facility, which we may use for general corporate purposes. As of September 30, 2015, this revolving credit facility was not drawn.

We expect to finance future capital expenditures mainly through cash flow from operations. We may also negotiate finance leases or bilateral credit facilities from time to time to finance the development of our operations. Such financing would be concluded either at the level of our operating subsidiaries or at Loxam SAS level. During Q3 2015, €67.3 million new bilateral facilities and €11.9 million finance leasing have been secured for the financing of the 2015 capital expenditure.

#### Capital expenditure

Our gross capital expenditure was €43.6 million in the third quarter of 2015 compared to €52.2 million in the third quarter of 2014.

Our net capital expenditure (defined as gross capital expenditures less proceeds from disposals of fixed assets) was €26.7 million in the third quarter of 2015 as compared to €31.2 million in the third quarter of 2014.

#### Free cash flow

We define free cash flow as EBITDA (before capital gains on fleet disposals) plus the proceeds from disposals of fixed assets less the following: (i) gross capital expenditure, (ii) financial income and expense, (iii) income taxes (excluding deferred taxes), (iv) change in working capital requirement and (v) miscellaneous items. Free cash flow, as presented in this report, does not reflect the impact of dividend payments to shareholders, capital increases, buybacks or acquisitions, which could affect the cash situation of the Company.

Free cash flow amounted to  $\leq$ 3.6 million for the quarter ended September 30, 2015 compared to  $\leq$ (33.1) million for the quarter ended September 30, 2014. Free cash flow amounted to  $\leq$ 36.3 million for the nine month period ended September 30, 2015, compared to  $\leq$ (71.9) million for the corresponding period a year ago.

The following table sets out a reconciliation of free cash flow to EBITDA for the periods indicated.

	Quart	er	Nine months		
(in millions of euros)	ended Septer	ended September 30, ended Septe		September 30,	
	2014	2015	2014	2015	
EBITDA before capital gains on fleet disposals	51.2	63.7	150.0	169.5	
+ Proceeds from disposals of fixed assets	20.9	16.8	38.2	43.5	
- Gross capital expenditure	(52.2)	(43.6)	(209.3)	(109.5)	
- Financial income and expense	(14.6)	(17.4)	(34.2)	(49.1)	
- Income taxes (1)	(4.6)	(6.3)	(10.3)	(14.8)	
- +/- Change in working capital requirement (2)	(34.9)	(8.4)	(6.9)	(1.3)	
Miscellaneous	1.1	(1.3)	0.5	(2.0)	
Free cash flow (3)	(33.1)	3.6	(71.9)	36.3	
Acquisitions	(51.5)	(1.5)	(73.8)	(12.5)	
Dividends	-	-	(4.9)	(4.9)	
Other	(0.4)	1.6	(0.4)	(0.7)	
Change in net debt	(85.0)	3.7	(151.0)	18.2	

#### Notes:

- (1) Corresponds to taxes immediately payable (i.e. excluding deferred taxes).
- (2) Change in working capital requirement is calculated as the difference between working capital requirement at the end of the relevant period and working capital requirement at the beginning of the relevant period, at constant exchange rates and perimeter of consolidation.
- (3) Before payment of dividends, capital increases and acquisitions.

#### Net debt

We define net debt as gross debt less cash and cash equivalents. The following table sets out a reconciliation of net debt to amounts included in the consolidated balance sheet as of the dates indicated.

	As of		
	December 31,	September 30,	
(in millions of euros)	2014	2015	
Senior secured notes	410.0	410.0	
Senior subordinated notes	550.0	550.0	
Bilateral loans	28.7	113.6	
Accrued interest on debt securities and loans	9.5	13.4	
Lease liabilities	115.0	103.9	
Other financial debt	0.7	1.7	
Bank overdrafts	0.2	0.2	
Loans and financial debt (gross debt)	1,114.1	1,192.8	
Cash	(30.2)	(140.0)	
Marketable investment securities	(114.3)	(101.3)	
Cash and cash equivalents	(144.4)	(241.2)	
Net debt	969.7	951.6	

Gross debt on September 30, 2015 amounted to €1,1928 million versus €1114.1 million on December 31, 2014. Net debt decreased to €951.6 million as of September 30,2015 from €969.7 million in December 31, 2014 as a result of the positive free cash flow of €36.3 million recorded in the nine-month period ended September 30, 2015, offset by the dividend paid for an amount of €(4.9) million, the effect of change in perimeter for €(12.5) million and the exchange effect of (0.7) million.

#### Debt maturity profile

The table below provides the maturity profile of our outstanding indebtedness, as of September 30, 2015.

(in millions of euros)	Total	2015 (Oct. to Dec.)	2016	2017	2018	2019	2020	2021 and later
Bilateral loans	113.6	2.6	22.4	22.7	22.7	21.1	17.3	4.8
Lease liabilities	103.9	9.1	35.9	28.2	21.3	7.7	1.8	-
Loans and financial debt owed to credit institutions	217.5	11.7	58.3	50.9	43.9	28.7	19.1	4.8
Other financial debt	1.7	1.1	0.3	0.3	-	-	-	-
Senior secured notes	410.0	-	-	-	-	-	-	410.0
Senior subordinated notes	550.0	-	-	-	-	-	300.0	250.0
Total debt (1)	1,179.2	12.8	58.7	51.2	43.9	28.7	319.1	664.8

#### Note:

#### Currency and interest rate derivatives

Before we decided to refinance the financial debt of the group in the bond market, we used derivative financial instruments (interest rate swaps) to mitigate the adverse effects of interest rate risks.

The derivative financial instruments were maintained after the refinancing of July 2014 and covered a notional amount of  $\leq$ 167.8 million at September 30, 2015 for a maximum term in July 2022. As the interest-rate derivatives are non longer hedging our financial debt, a provision covering the cost of future payments for the interest rate swap was recognized in Q4 2014. This provision amounted to  $\leq$ 7.1 million as at September 30, 2015, compared to  $\leq$ 9.2 million as at December 31, 2014.

This provision covering the cost of future payments for the interest rate swap was adjusted according to the mark-to market value as at September 30, 2015. This provision represented a non cash cost of  $\leq 0.4$  million for the first nine months of 2015 and is taken into account in our financial expense.

<sup>(1)</sup> Excluding accrued interests and bank overdrafts.

The table below sets out our interest-rate derivatives levels for the periods indicated.

	As of				
(in millions of euros)	September 30, 2014	December 31, 2014	September 30, 2015		
Bank loans	682.5	28.7	113.6		
Amount covered	258.3	188.1	167.8		
% hedged	37.8%	n.a	n.a		
Average interest derivatives rate	1.71%	1.77%	1.97%		

The large majority of our revenues, expenses and obligations are denominated in euros. However, we are exposed to limited foreign exchange rate risk, primarily in respect of Danish krone, pounds Sterling, Swiss francs, Moroccan dirham, Norwegian krone and Swedish krone. Our foreign exchange rate derivative financial instruments as of September 30, 2015 covered current liabilities denominated in British Pounds for GBP 13.5 million and in Danish Kroners for DKK 29.5 million.

# APPENDIX: UNAUDITED FINANCIAL STATEMENTS

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#### **BALANCE SHEET**

		09.30.2015	12.31.2014
ASSETS	(€ '000s)	(limited review)	(audited)
Fixed assets		<u>1,467,937</u>	1,492,437
Goodwill		118	150
Intangible assets		952,965	952,031
Tangible assets		497,638	534,237
Financial investments		7,792	6,019
Investments in associates		9,424	-
Current assets		<u>486,281</u>	<u>385,625</u>
Inventory and work-in-progress		18,441	17,207
Trade receivables and related accounts		197,053	185,492
Other receivables and accruals		29,561	38,503
Marketable securities		101,270	114,269
Cash		139,956	30,154
Total assets		1,954,218	1,878,062
		09.30.2015	12.31.2014
LIABILITIES AND SHAREHOLDER'S EQUITY	(€ '000s)	(limited review)	(audited)

		09.30.2015	12.31.2014
LIABILITIES AND SHAREHOLDER'S EQUITY	(€ '000s)	(limited review)	(audited)
Shareholders' equity		<u>543,954</u>	<u>541,745</u>
Equity capital		258,223	258,223
Additional paid-in capital		1,882	1,882
Reserves and retained earnings (1)		283,850	281,641
Non-controlling interests		96	476
Provisions for contingencies and charges		34,488	39,790
Debt		1,375,680	<u>1,296,051</u>
Loans and financial debt		1,192,797	1,114,146
Trade payables and related accounts		60,612	62,905
Other liabilities and accruals		122,271	118,999
Total liabilities and shareholders' equity		1,954,218	1,878,062
(1) Including net income for the period		7,855	9,403

## INCOME STATEMENT

(€ '000s)	<b>09.30.2015 (9 months)</b> (limited review)	<b>09.30.2014</b> ( <b>9 months</b> ) (non audited)	12.31.2014 (12 months) (audited)
Revenues	610,783	600,802	812,329
Other operating income	54,069	50,240	67,427
Total revenues	664,852	651,042	<u>879,756</u>
Purchases consumed	64,538	66,407	92,078
Personnel expenses	165,631	162,859	220,222
Other operating expenses	210,981	220,659	295,730
Taxes and duties	11,597	10,698	14,755
Depreciation, amortization and provisions	146,169	128,273	176,918
Operating income	<u>65,935</u>	<u>62,145</u>	80,053
Financial income and expense	(47,097)	(34,169)	(60,159)
Current income before tax and exceptional items	<u>18,838</u>	<u>27,976</u>	<u>19,894</u>
Exceptional income and expense	935	(113)	(867)
Income tax	(12,201)	(12,771)	(9,707)
Net income from consolidated companies	<u>7,572</u>	<u>15,092</u>	<u>9,320</u>
Income (loss) from equity affiliates	(70)	-	-
Amortization and charges to provisions on goodwill and intangible assets	(32)	50	(42)
Consolidated net income	<u>7,470</u>	<u>15,142</u>	<u>9,278</u>
Non-controlling interests	(385)	(24)	(126)
Net income, group share	<u>7,855</u>	<u>15,166</u>	<u>9,403</u>
Earnings per share in euros	0.30	0.59	0.36

## CASH FLOW STATEMENT

(€ '000s)		09.30.2015 (9 months) (limited review)	09.30.2014 (9 months) (non audited)	12.31.2014 (12 months) (audited)
Cash flows from operating activities				
Net income from consolidated companies		7,572	15,092	9,320
Elimination of expense and income that have no cash impact or are unrelated to the operations:				
- Change in deferred taxes		(2,584)	2,513	3,307
+ Amortization, depreciation and provisions		134,258	120,549	176,106
- Gains on disposals of fixed assets		(35,658)	(32,112)	(42,085)
= Gross operating cash flow from consolidated companies		103,587	106,043	146,648
+/- Change in working capital requirements		(1,347)	(6,885)	(77)
+/- Change in accrued interest on loans and other financial debt		4,914	469	492
= Cash flows from operating activities	A	107,153	99,626	147,062
Cash flows from investing activities				
- Purchases of fixed assets		(109,498)	(209,326)	(252,793)
+ Proceeds from disposal of fixed assets		43,528	38,238	50,950
+ Impact of changes in scope of consolidation		(12,469)	(51,236)	(53,289)
= Cash flows from investing activities	В	(78,440)	(222,323)	(255,132)
Cash flows from financing activities				
- Dividends paid to parent company shareholders		(4,906)	(4,906)	(4,906)
+ Capital increase in cash		-	-	308
+ Issuance of loans		105,047	824,949	837,958
- Repayment of loans		(31,195)	(709,264)	(720,489)
= Cash flows from financing activities	C	68,946	110,779	112,872
Change in cash and cash equivalents	A+B +C	97,660	(11,918)	4,802
Opening cash and cash equivalents (incl.overdrafts on current accounts)		144,253	140,280	140,280
Closing cash and cash equivalents (incl.overdrafts on current accounts)		241,066	128,137	144,253
Effect of exchange rate differences		848	226	829
Change in cash and cash equivalents		97,660	(11,918)	4,802

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Significant events of the period

On April 14, 2015, Loxam acquired 25% of shares of Degraus, which operates in Brazil through 20 branches, mainly present in Sao Polo state. This acquisition enables Loxam to enter a new market with long term potential. The minority interest owned by Loxam SAS in Degraus is consolidated in our financial statements through the equity method.

On April 30, 2015, Loxam A/S our Danish subsidiary merged with its fully owned subsidiary Dansk Lift, with retroactive effect from January 1<sup>st</sup>, 2015.

On June 26, we announced to be in exclusive discussions with The Hertz Corporation for the acquisition of Hertz Equipment French and Spanish business. This transaction should complete in the fourth quarter 2015.

On June 30, 2015, our 51% owned subsidiary in Morocco, Atlas Rental acquired 100% of the shares of Maroc Elevation, a Moroccan company which is specialized in access equipment.

On August 31, 2015, Workx holding BV our Dutch subsidiary merged with its fully owned subsidiary Workx BV, with retroactive effect from January 1<sup>st</sup>, 2015.

#### Accounting rules and policies

The consolidated financial statements comply with French generally accepted accounting principles and specifically with the Decree of June 22, 1999 enacting Regulation 99-02 issued by the French Accounting Committee (CRC). The interim financial statements for the period from January 1, 2015 to September 30, 2015 have been prepared pursuant to Recommendation 99 R01 regarding methods for preparing and presenting interim financial statements. The accounting methods applied at the September 30, 2015 period end are unchanged on those used at the December 31, 2014 year end.

#### 1. Consolidation scope and methods

Companies controlled exclusively by their parent company are fully consolidated.

Companies whose parent company has a significant influence are consolidated by the equity method.

All companies within the Loxam group are fully consolidated, at the exception of Degraus which is consolidated through the equity method.

All companies close their statutory accounts on December 31. The consolidated financial statements as of September 30, have been prepared on the basis of the interim financial positions as of September 30, 2015 for all companies in the group.

The financial statements are denominated in thousands of euros, and rounded up to the nearest thousand euro. In the various tables, the totals shown can differ from the sum of the items as a result of roundings.

#### 2. Currency translation method

Assets and liabilities in foreign currencies are translated into euros according to the closing rate method:

- asset and liability accounts are translated at the closing rate for the period ended September 30, 2015.
- income and expenses, and net income are translated at the average exchange rate.
- translation differences arising on the opening balance sheet and the income statement are recorded directly within equity.

Exchange rates applied for the period ended September 30, 2015 (euro against foreign currency) are as follows:

	GBP	CHF	DKK	MAD	NOK	SEK	BRL
Closing rate	0,7385	1,0915	7,4398	10,9065	9,5245	9,4083	4,4808
Average rate	0,7274	1,06192	7,45803	10,82911	8,80999	9,37188	3,51831

#### 3. Elimination of intercompany transactions

All transactions between Group companies have been eliminated, as well as any income or loss generated internally.

#### 4. Change in accounting policies

No change in accounting policies has occurred since the end of the previous financial year.

#### 5. Comparability of financial statements

The acquisitions of Workx group in 2015 and Maroc Elevation in 2015 did not have enough significant impact to require pro forma information.

#### 6. Goodwill and intangible assets

#### 6.1. Goodwill

Goodwill is the difference between the acquisition cost of the shares and the overall value of the assets and liabilities, and market share identified at the acquisition date.

The acquisition cost includes expenses directly related to the acquisition, as well as the discounted value of the debt in cases where payment is deferred or spread.

Furthermore, assets and liabilities that can be identified at the acquisition date are valued at fair value, which may result in recognizing a valuation difference.

Goodwill is amortized on a straight-line basis, over a period that considers the assumptions made, and the objectives established and documented at the time of the acquisition. This period may not exceed 20 years.

#### 6.2. Other intangible items

In the case of operating companies that have been acquired in order to increase the Group's market share by increasing its network of branches (which is the case for all the companies acquired), a separate asset is recognised on a separate line (market share) under intangible assets. The market share value is assessed based on the results generated by these companies, their development, and their ability to increase their customer loyalty through national agreements.

Market share is not amortized, but its value is tested annually and when the Group identifies evidence of impairment. The impairment test on market share consists in comparing its carrying amount with future cash flows, as determined on the basis of medium-term plans. When the carrying amount of the market share is higher than the value of the discounted future cash flows, an impairment loss is recognized.

Other intangible assets are recorded at their acquisition cost on the balance sheet, excluding financial expenses.

The Group has not identified any impairment over the past period.

#### 6.3. Analyses and movements

The acquisition of Maroc Elevation by Atlas Rental generated a goodwill of €903K fully allocated in market share.

#### 7. Tangible assets

Tangible assets are shown at their historical acquisition cost, less accumulated depreciation.

Depreciation is calculated on a straight-line basis over the useful life of the assets.

The main useful lives used are as follows:

•	Buildings	10 to 20 years
•	Building fixtures and fittings	5 to 20 years
•	Plant, equipment and tools	1 to 7 years
•	Other tangible assets	2 to 5 years

The depreciation rules applied by the Company comply with current professional practices.

According to the rules determined by CRC Regulations 2002-10 and 2004-06, the tangible assets of French companies must be broken down into individual components with different useful lives. We have not identified any asset likely to be subject to a breakdown by component.

The Group did not therefore review its accounting depreciation schedules as part of the application of CRC Regulations 2002-10 and 2004-06.

The features specific to the leasing profession do not allow us to assess residual values for all the equipment on a consistent and accurate basis.

#### 8. Finance leases

Some fixed assets are subject to lease agreements, under the terms of which the Group assumes the benefits and risks of ownership. In this case, the assets are adjusted in order to recognize and classify the value of the leased items under fixed assets and the corresponding financial liability under liabilities. The fixed asset is depreciated according to the Group's policy and its economic useful life. The liability is amortized over the term of the lease agreement.

#### 9. Financial investments

Investments held in the fully-consolidated companies are eliminated in consolidation. They are replaced by the assets, liabilities, and net financial position of the companies concerned.

The gross values of the investments in non-consolidated companies are assessed at their historical acquisition cost. Transactions denominated in foreign currencies are recorded at the closing rate for the financial year. Potential impairment losses are determined in relation to market value.

#### 10. Investments in associates

The equity method consists of replacing the book value of the securities held by the share in net assets, including profit for the year, determined according to the rules of consolidation. This share of restated equity is carried on a separate line in the balance sheet called "Investments in associates". According to the equity method, the difference between the purchase price and the share in net assets constitutes goodwill. If this difference is not allocated to assets, it's recognised on a separate line of the balance sheet.

The consolidation of Degraus according to the equity method led us to assign € 4,448 K in market share (included in investments in associates).

#### 11. Inventories

Inventories are valued at weighted average cost, or at the last known purchase price.

A write-down of inventory is recognized when the realisable value is lower than the book value.

#### 12. Receivables and payables

Receivables and payables are valued at their nominal amounts. An allowance for bad and doubtful receivables is recognized when the recoverable amount of receivables is lower than their book value.

Transactions in foreign currencies are translated at the exchange rate on the transaction date.

Gains and losses arising from the translation of balances at the closing rate are recorded in the income statement.

#### 13. Marketable securities

The historical cost of the marketable securities reported on the balance sheet is compared with their market value at the closing date. If the recoverable value falls below the market value, an impairment loss is recognized.

#### 14. Provisions for contingencies and charges

This item includes provisions for retirement termination payments and jubilee awards, provisions for deferred tax liabilities and other provisions for contingencies and charges that are justified by certain and probable risks, and have been estimated on a case-by-case basis.

Procedures for calculating retirement provisions:

- Benefits are calculated based on age, seniority, life expectancy, and the staff turnover rate.
- Acquired benefits are capped at 3.5 months' salary for employees who have worked for the company for over 30 years.
- The calculated provision is then discounted at the Iboxx rate for bonds issued by investment grade companies (AA) (2.05%), in order to take into account the length of time between the employee's age and their retirement at 65.
- Social security charges at a rate of 44% have been recognised.

Actuarial gains and losses are recognised through the income statement.

Group companies that are included in a defined contribution scheme pay their contributions to pension management funds and are not subject to this restatement.

#### 15. Other operating income

Other operating income primarily includes provision reversals, expense transfers, net gains on rental equipment disposals, and property rents invoiced.

#### 16. Exceptional income

Net exceptional income consists of net gains on the disposal of fixed assets, excluding rental equipment disposals, and other non-recurring events in the operation of the business.

#### 17. Income tax

The income tax charge for the period comprises both current and deferred tax. Taxation is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case the related tax is also recognised in equity.

Current tax corresponds to the accumulated income tax payable on the taxable income of all the group's companies. There are three tax consolidation schemes in the Group: one for the French companies, one for the Danish companies and one for Workx group's companies.

Deferred taxes result from:

- temporary differences between the tax base and the accounting base;
- consolidation adjustments.

Deferred tax is calculated using the liability method, at the tax rate in effect at the beginning of the next financial year.

Deferred tax assets and liabilities are offset against each other at company level.

In case of tax losses, deferred tax assets are recognised to the extent that it is probable that taxable profits will be available for offset against these losses in the near future, or if it is possible to offset these assets with deferred tax liabilities.

The income tax charge is calculated in the same way for an interim period as at the annual closing, based on the interim financial result.

#### 18. Currency and interest-rate derivatives

- Exchange rate risk:

The foreign currency hedging agreements in place at September 30, 2015 covered receivables denominated in British Pounds for GBP 13,510 thousand, and in Danish Kroners for DKK 29,500 thousand.

- Interest-rate risk:

The Group have used derivatives until the refinancing of its debt by bonds to reduce its net exposure to interest rate risk when it determined conditions were appropriate to mitigate risks based on market expectations. The group entered into "swap" agreements to hedge such risk.

As at September 30, 2015, these instruments covered a notional amount of €167,800 thousand at 3-month EURIBOR for a maximum term in July 2022.

The income and expense generated by interest rate swaps is recorded in the income statement on a *pro rata* basis.

The refinancing of July 2014 led to the repayment of almost all floating-rate loans held by Loxam SAS and to the issuance of a fixed-rate bond. For the interest-rate derivatives contracts signed before this refinancing, a provision was recognised for an amount of €7,125 thousands as at September 30, 2015 compared to an amount of €9,153 thousand as at December 31, 2014. This provision represents the anticipation of future payments based on discounted interest rates projections as at September 30, 2015 over the remaining life of swaps.

#### 19. Non-controlling interests

This is the non-controlling shareholders' interest in the financial position and results of the consolidated subsidiaries.

## 20. Related parties

No material transactions were entered into otherwise than at arm's length.

#### SCOPE OF CONSOLIDATION

Legal entity	Company number (France) or country	% control	% interest	Consolidation method
SAS LOXAM	450776968	100%	100%	Mother
SAS LOXAM MODULE	433911948	100%	100%	full
SAS LOXAM POWER	366500585	100%	100%	full
LOXAM ACCESS UK	United Kingdom	100%	100%	full
LOXAM GMBH	Germany	100%	100%	full
LOXAM S.A.	Switzerland	100%	100%	full
LOXAM S.A.	Belgium	100%	100%	full
LOXAM RENTAL SARL	Luxembourg	100%	100%	full
LOXAM LTD	Ireland	100%	100%	full
LOXAM ALQUILER	Spain	100%	100%	full
LOXAM BV	Netherlands	100%	100%	full
WORKX HOLDING BV	Netherlands	100%	100%	full
WORKX BV	Netherlands	100%	100%	full
WORKX MATERIEELVERHUUR BV	Netherlands	100%	100%	full
WORKX SLOOP EN GRAAFDIENSTEN BV	Netherlands	100%	100%	full
ATLAS RENTAL	Morocco	100%	51%	full
LOXAM HOLDING A/S	Denmark	100%	100%	full
LOXAM A/S	Denmark	100%	100%	full
SAFELIFT AS	Norway	100%	100%	full
SAFELIFT AB	Sweden	100%	100%	full
DEGRAUS	Brazil	25%	25%	Equity
SCI AVENUE ARISTIDE BRIAND	384564472	100%	100%	full
SCI EST POSE	340583160	100%	100%	full
SAS LOXAM GRANDE ARMEE	572045953	100%	100%	full
EURL NORLEU	409981024	100%	100%	full
SCI TARTIFUME	328948013	100%	100%	full
SCI THABOR	332962125	100%	100%	full
LOXAMAM	799097944	100%	100%	full

## FIXED ASSETS

(€ '000s)

Change in					Translation	ion	
GROSS AMOUNT	12.31.14	scope	Increases	Decreases	Transfers	adjustments	09.30.15
Goodwill	847						847
Intangible assets	1,000,836	906	1,268	30	298	4	1,003,283
Tangible assets (1)	1,842,061	2,805	106,231	140,853	(298)	4,478	1,814,424
Financial investments	6,019	33	1,999	261		3	7,792
Investments in associates		10,928		101		(1,403)	9,424
TOTAL	2,849,763	14,672	109,498	141,245	-	3,083	2,835,771
(1) incl. rental equipment	1,637,720	2,627	91,175	127,512	(1,983)	4,170	1,606,196

DEPRECIATION AND		Change in				Translation	
AMORTIZATION	12.31.14	scope	Increases	Decreases	Transfers	adjustments	09.30.15
Goodwill	697		32	-	-	-	729
Intangible assets	48,805	2	1,400	30	136	4	50,319
Tangible assets (1)	1,307,824	2,504	136,618	133,236	(136)	3,213	1,316,786
Financial investments	-						-
TOTAL	1,357,326	2,506	138,050	133,266	-	3,217	1,367,833
(1) incl. rental equipment	1,154,451	2,369	127,756	121,455	(1,484)	2,926	1,164,563

#### **CURRENT ASSETS**

#### **INVENTORIES**

NET AMOUNT (€ '000s)	09.30.15	12.31.14
Spare parts and consumables	5,905	5,854
Trade	12,536	11,352
TOTAL	18,441	17,207

#### TRADE RECEIVABLES AND RELATED ACCOUNTS

(€ '000s)	09.30.15	12.31.14
Gross amount	222,976	208,932
Allowance for bad and doubtful receivables	(25,922)	(23,439)
TOTAL	197,053	185,492

#### OTHER RECEIVABLES AND ACCRUALS

(€ '000s)	09.30.15	12.31.14
Deferred tax assets (1)	7,249	6,251
Other receivables (2)	15,990	29,379
Prepaid expenses	6,322	2,872
TOTAL	29,561	38,503

<sup>(1)</sup> Deferred tax assets include mainly activation of losses carried forward and temporary differences.

<sup>(2)</sup> The other net receivables have a maturity of less than one year.

## SHAREHOLDERS' EQUITY

## STATEMENT OF CHANGES IN CONSOLIDATED EQUITY (GROUP SHARE)

	SHARE	ADDITIONAL PAID-IN	CONSOLI- DATED	NET INCOME FOR THE	TRANSLATION	TOTAL SHAREHOLDERS'
(€ '000s)	CAPITAL	CAPITAL	RESERVES	YEAR	DIFFERENCES	EQUITY
Position at 12.31.2014	258,223	1,882	239,319	38,513	(667)	537,269
Capital increase						
Appropriation of earnings			38,513	(38,513)		-
Distributions			(4,906)			(4,906)
Other changes				9,403	(21)	9,382
<b>Position at 12.31.2014</b>	258,223	1,882	272,926	9,403	(688)	541,745
Capital increase						
Appropriation of earnings			9,403	(9,403)		-
Distributions			(4,906)			(4,906)
Other changes			(12)	7,855	(727)	7,115
Position at 09.30.2015	258,223	1,882	277,411	7,855	(1,415)	543,954

## PROVISIONS FOR CONTINGENCIES AND CHARGES

		Change				
(€ '000s)	12.31.14	in scope	Additions	Reversals	Other	09.30.15
Provision for contingencies	13,519		942	(4,309)	5	10,157
Provisions for charges (1)	9,064		625	(1,018)	1	8,671
Deferred tax liabilities (2)	17,207				(1,547)	15,660
TOTAL	39,790		1,567	(5,328)	(1,541)	34,488
(1) Inc. pension commitments	7,006		11	(254)		6,763

<sup>(2)</sup> Deferred tax liabilities are mainly related to temporary differences.

## LOANS AND FINANCIAL DEBT

Maturity schedule (€ '000s)	Less than one year	Between 1 and 5 years	Over 5 years	09.30.15
Notes	-	-	960,000	960,000
Other bank loans	22,649	85,550	5,416	113,614
Financial lease liabilities	34,869	69,005		103,874
Other financial debt (1)	15,043	266		15,309
LOANS AND FINANCIAL DEBT AT 09.30.2015	72,561	154,820	965,416	1,192,797
LOANS AND FINANCIAL DEBT AT 12.31.2014	50,581	102,228	961,336	1,114,146

<sup>(1)</sup> Other financial debt includes interest accrued on loans, bank overdrafts, and deposits and guarantees received.

Breakdown between fixed and floating-rate debt	09.30.15	12.31.14
Floating-rate debt	105,722	33,038
Fixed-rate debt	1,085,861	1,080,605
Bank overdrafts	160	170
Other	1,055	333
TOTAL	1,192,797	1,114,146

## OTHER LIABILITIES AND ACCRUALS

(€ '000s)	09.30.15	12.31.14
Tax and social security liabilities	89,920	78,543
Debt on fixed assets	20,500	27,218
Other liabilities	10,425	11,885
Prepaid income	1,427	1,354
TOTAL	122,271	118,999

#### **INCOME TAX**

(€ '000s)

BREAKDOWN OF THE INCOME TAX CHARGE	09.30.15	12.31.14
Current tax	(14,785)	(6,400)
Deferred tax	2,584	(3,307)
TOTAL	(12,201)	(9,707)

ANALYSIS OF THE INCOME TAX CHARGE		12.31.14	
Consolidated income before tax, C.I.C.E. and amortization of goodwill	15,605	13,425	
THEORETICAL TAX CHARGE	(5,373)	(5,102)	
	34.43%	38.00%	
Tax rate differences	(1,929)	122	
Impact of previously unrecognized tax losses	(399)	(460)	
Use of tax losses previously unrecognized	30	251	
Impact of permanent differences	(4,036)	(4,512)	
Dividend tax France	(147)	(147)	
Tax credits and other	(348)	142	
ACTUAL TAX CHARGE	(12,201)	(9,707)	

#### **HEADCOUNT**

The average number of employees as at 09.30.15 was 4,583, including 3,601 in France and 982 in International.

It includes in France 736 executives, 2,805 supervisors and employees and 60 apprentices and occupational contracts.

As at the end of September 30, 2015, the number of staff employed by the group was 4,543, including 3,544 in France and 999 in International.

Management remuneration is not provided, as it would lead to the indirect disclosure of individual remuneration.

#### **OFF-BALANCE SHEET COMMITMENTS**

(€ '000s)	09.30.15	12.31.14
- Property rental guarantee granted to banks	2,106	9,780
- Pledge of a business	360	360
TOTAL COMMITMENTS GIVEN	2,466	10,140
- Bank guarantee received for payment of a property rental	7,308	6,919
- Other bank guarantees received	450	200
TOTAL COMMITMENTS RECEIVED	7,758	7,119

#### Other commitments given to secure the bank loans recognized on the balance sheet:

- Guarantee from the Loxam parent company for the subsidiaries' loans amounting to €8,092 K as at 09.30.2015.
- Pledge of the Loxam Power and Loxam Module shares, and of the Loxam brand as guarantee for the €410 million Senior Secured bond.
- Dailly assignment of receivables: 120% of the drawn credit revolving outstanding and pledge of a bank account guarantying the credit revolving. As at 09.30.2015 and during the first nine months of 2015, the credit revolving was not drawn.

#### **Other miscellaneous commitments:**

Under the terms of a delegation of authority granted by the Company's General Meeting on July 29,2011, the Chairman issued 3,165,713 Series 1 warrants (BSA 1) and 22,391,550 Series 2 warrants (BSA 2) in a decision dated February 28, 2012.

The Series 1 and Series 2 warrants were fully subscribed by the beneficiaries, and both subscription agreements recording the definitive completion of the transaction were approved on 2 April 2012.

The Series 1 and Series 2 warrants were issued free of charge and simultaneously. The Series 1 and Series 2 warrants may be exercised over a period that expires on 12.31.2022. The exercise of one Series 1 warrant entitles the holder to subscribe to one ordinary share in the Company, i.e. a maximum of 3,165,713 ordinary shares in the event that all 3,165,713 Series 1 warrants are exercised.

The exercise of one Series 2 warrant entitles the holder to subscribe to one-seventh of an ordinary share, which means that the exercise of seven series 2 warrants will be required in order to subscribe to one A or B share, depending on the case, i.e. a maximum of 3,198,793 A and B shares (depending on the case) in the event that all 22,391,550 Series 2 warrants are exercised.